# Annual Report

2015



www.sadaqatgroup.net



# Contents

|   | Corporate Information  | 02 |
|---|--|----|
| > | Company's Introduction                                       | 03 |
| > | Vision, Mission & Statement of Ethics and Business Practices | 04 |
| > | Management's Profile   | 05 |
| > | Chairman's Message   | 06 |
| > | CEO's Message  | 07 |
| > | Director's Report  | 08 |
| > | Financial Highlights   | 11 |
| > | Trend Analyses   | 12 |
| > | Pattern of Shareholding                                      | 13 |
| > | Auditor's Report to the Members                              | 14 |
| > | Financial Statements   | 15 |
|   | • Balance Sheet  | 15 |
|   | Profit & Loss Account  | 16 |
|   | Statement of Comprehensive Income                            | 17 |
|   | • Cash Flow Statement  | 18 |
|   | Statement of Changes in Equity                               | 19 |
|   | Notes to the Financial Statements                            | 20 |



## Corporate Information

#### **Board of Directors**

Mr. Sheikh Mukhtar Ahmed (Chairman)

Mr. Khurram Mukhtar (CEO)

Mr. Hamid Mukhtar (Director)

Mr. Awais Mukhtar (Director)

Mr. Shoaib Mukhtar (Director)

Mr. Imran Noor Mohammad (Director)

Mr. Muhammad Ijaz (Director)

#### Chief Financial Officer

Mr. Muhammad Igbal Ghori - FCMA

#### **Company Secretary**

Mr. Muhammad Naseeb

#### **Audit Committee**

Mr. Hamid Mukhtar (Chairman)

Mr. Awais Mukhtar (Member)

Mr. Iqbal Ghori (Member)

#### HR & R Committee

Mr. Shoaib Mukhtar (Chairman)

Mr. Hamid Mukhtar (Member)

Mr. Igbal Ghori (Member)

#### **Procurement Committee**

Mr. Mukhtar Ahmad (Chairman)

Mr. Awais Mukhtar (Member)

Mr. Hamid Mukhtar (Member)

#### **Bankers**

National Bank of Pakistan

Habib Bank Limited

United Bank Lmited

Askari Bank Limited

Standard Chartered Bank

NIB Bank limited

The Bank of Khyber

#### **Auditors**

Kreston, Hyder Bhimji & Co.

(Chartered Accountants)

Business Center, New Civil Lines, Faisalabad

#### Insurance Company

**EFU** Insurance

Jubilee Insurance

Premier Insurance

Askari Insurance

IGI Insurance

United Insurance

Century Insurance

Alfalah Insurance

#### **Legal Advisor**

A.K. Brohi & Company

153-K,Block-2, PECHS, Karachi

#### Company's Registered Office / Head Office

2-KM, Sahianwala Road, Khurrianwala,

Faisalabad 37630 Pakistan.

UAN: +92 41 111 010 111

Fax: +92 41 8507511-12

Website: www.sadaqatgroup.net

E-mail: Sadaqat.limited@sadaqatgroup.net



## Company's Introduction

**Sadaqat Limited** has a long history of successful business operations based on highly professional and ethical practices, focused to achieve total customer satisfaction. Recognized as one of the major industrial business concern in Pakistan, Sadaqat is astutely diversified and includes manufacturing operations in home textiles. The management of the company is committed to the maintenance of international standards, along with a continuous effort in actually raising acceptable norms of quality and services in order to be dynamic and at the same time successfully meet the new challenges of ever changing business environment by adopting pro-active behavior.

The company is fully equipped with the capabilities for supplying the desired quality to its valued customers. Sadaqat Limited is renowned for value added home textiles like embroidered, Pintucked, Flocked, Beaded, Ribboned glittered & Foiling techniques etc. Quality being its Motto, the name SADAQAT is synonymous with quality and reliability.

#### **History of Glory**

Half a century ago, a textile trading family, known as the Sadaqat family started their textile business, in a small suburb; Chiniot, near Pakistan's famous textile city "Faisalabad". The newly established business was based on the core values of honesty and quality in business. Sadaqat Limited has a long history of successful business operations based on highly professional and ethical practices, focused to achieve total customer satisfaction.

Recognized as one of the major industrial business concern in Pakistan. Sadaqat Limited aims to represent the quintessential heritage of Pakistan and assimilate it with the latest trends prevalent in the home textile industry. With more than half a century of enriched experience and enchanting spectrum of home textile has earned Sadaqat numerous patrons all across the world.

Sadaqat Limited, established in 1951 with its three manufacturing concerns Sadaqat Limited manufacturer and exporter of dyed, printed fabric and home textile unit, located in Faisalabad - Pakistan.



### Vision

One that becomes standard for others.

### Mission

Our mission is to satisfy customers by exceeding their expectations in terms of quality, service and commitment. By surpassing industry standards, we aim to be recognized as the benchmark to which our competitors aspire.

## Statement of Ethics and Business Practices

We believe in stimulating and challenging team oriented work environment that encourages, develops and rewards excellence.

We are committed to diligently serving our community and stakeholders while maintaining high standards of moral and ethical values.



## Management's Profile



Mr. Sheikh Mukhtar Ahmed (Chairman)

Ex-Chairman-FGCC (Faisalabad Garment City Company) Ex-Chairman- Faisalabad Dry Port Trust 45 years of experience in the art of textiles. Responsible For the company's corporate maters.



**Mr. Khurram Mukhtar** (Chief Executive Officer)

Chairman BOD - FESCO Ex-Chairman PTEA Member of YPO- Young President Orginzation Former Director-Faisalabad Garment City Company

Responsible for the supervision of all division and overseeing strategic planning, administration, finance function and overall working of the company.



Mr. Hamid Mukhtar

(Director)

Former Member of ADRC-CBR

Capturing the export market of South Pacific and Gulf and also deals with all Greige procurement and all kinds of construction and repair to fulfil the company's requirements.



Mr. Imran Noor Muhammad

(Director)

More than 15 years of experience in the field of Marketing.

Key role in formulating Company's Marketing

Key role in formulating Company's Marketin Strategy and Sales in Sadaqat Global UK.



Mr. Awais Mukhtar

(Director)

Vice President-CFA Faisalabad Member of PIFFC & FIATA Karachi

Dealing with logistics, embroidery and made-ups operations. Also reponsible for export to South African Market.



Mr. Muhammad Ijaz

(Director)

36 years of Experience of Export Documentation.



Mr. Shoaib Mukhtar

(Director)

Vice Chairman of PTEA Office Bearer YEO

Formulating the company's sales & marketing strategy and oversees its implementation in the European Region.



Mr. Muhammad Iqbal Ghori FCMA

(Director Strategic Planning &

Chief Finanacial Officer)

President - ICMA Pakistan
PURC- University of Florida US
Chairman Examination Committee (ICMAP)
Chairman Research & Publications Committee (ICMAP)
Chairman SAFA Committee on Public Sector Accounting
Member of Board of Studies, National University

of Modern Languages



## Chairman's Message



Mr. Sheikh Mukhtar Ahmed (Chairman)

Sadaqat Limited is the trusted partner of enterprises and clients worldwide, providing quality home textile to end users. With worldwide operations we are among the oldest Textile Exporter organizations in the industry.

Sadaqat is dedicated to responsible corporate citizenship and believes that as market leader it has a multi-dimensional responsibility towards society, community, customer and environment. Corporate Social Responsibility has always been a vital area of our Company's priority list. We are sturdily devoted for sustainable development of People, Communities and Society, on the rampage.

Sadaqat is doing business on the creed of 'triple bottom line' approach for balancing the economic prosperity, social capital and environmental quality - aimed at enhancing Shareholder's Value. We at Sadaqat try our level best to make our processes ecosystem and environmental friendly. ISO 14001 certification, Eco-Label and EU flower labels and optimized recipe of non-banned chemicals make us over the edge. The Installation of Waste Water Treatment Plant in previous year is a big land mark in this regard. We are well aware of our Corporate Social Responsibilities and making contribution in our society.

Committees of our Board of Directors have oversight of corporate issues and receive periodical updates on topics such as HR, Audit, Procurement, and other matters including environment, and community. Most importantly, we remain unflinchingly committed to all our stakeholders, including our shareholders, employees, investors, customers and suppliers.

Directors are putting their efforts towards review of Company's significant plans and decisions, projections, forecasts, and budgets having regard to the recommendations of the established committees including establishment and updating of the Company's strategic objectives, providing leadership, supervising the management of the business and reporting to shareholders on their stewardship.

However, I take pride in presenting this Annual Report 2015 with a promise to make our efforts pushed to a next level. This report is part of our commitment to transparency as well as to the engagement that we have promised our stakeholders. It is also part of a process whereby we solicit feedback on the success and failure of our efforts throughout the year.

Mr. Sheikh Mukhtar Ahmed

(Chairman)



## CEO's Message



Mr. Khurram Mukhtar (Chief Executive Officer)

Sadaqat Limited is the hard work of our forefathers and it's an honor for us to have continued their dream. I can confidently state, we have not stopped. Sadaqat limited is being run by a team of highly motivated and well qualified directors which energize and synergize the strength of our employee's well-equipped, self-reliant manufacturing facility.

In 2015, Sadaqat Limited made good progress in implementing our strategy and delivering on our financial targets. Guided by our long-term vision to become standard for others, a set of shared values, a clear strategy and ambitious targets for the period up to 2016, we were able to navigate our company through a challenging, volatile global environment.

Excellence in execution and our continued cost focus helped us to meet our financial targets for fiscal FY 2015 and make progress toward our financial targets for the upcoming FY 2016. All the business units contributed with profitable organic growth to this good performance.

Prudent footsteps, honesty, and hard work lead the Sadaqat legacy to thrive and expand vertically and still remain a major game changer in the fabric industry of Pakistan.

To meet dynamic needs of technology up-gradation and automation & to counter any obsolescence in technology, the company is investing to modernize and automate the production facilities and systems which are expected to result in reduction of waste, rightsizing and improvement in operational performance and ultimately leading towards quality improvement.

Despite tough economic challenges the Company tried to maintain its revenue share and profitability. We remained committed to focusing on risk management, good governance, and timely management information system while improving operational quality.

Finally, I would like to express my gratefulness to the shareholders, bankers and other stake holders for their contributions and management & employees for their continuous hard work and sincerity towards the Company.

Khurram Mukhtar
Chief Executive Officer



## Director's Report

We are pleased to present our 28th annual report reflecting our financial and operational performance for the financial year ended June 2015.

#### Operational Performance & Initiatives

The company is committed to focusing on good governance, solid management information system, creating ever increasing brand value, risk management, operational production efficiency and environmental protection. There has been growth in sales in terms of quantities but this could not be reflected in value due to volatility in exchange rates and reduction in commodity prices.

The reasons for continuous growth are that company is able to maintain its existing market share by launching market oriented product mix and at the same time able to add new off shore customers to mitigate the customer concentration risk. Company is also planning to develop it's our own brands which will certainly improve our profitability.

In addition to above factors, comprehensive strategies have been developed to make all processes to be effective and cost efficient and various cost reduction initiatives have been taken in order to remain competitive in the market.

We would like to mention here that our business planning and execution have improved gradually through extensive business process re-engineering. The strong Management Information System (MIS) is enabling our Marketing and Production Planning team to execute orders well on time via sea route instead of air to meet the contractual obligations of the customers. Now, this is being pay backed and we have secured large orders due to our goodwill on account of delivery security.

We have a clear and far reaching vision of enhancing productivity and core competency through technological advancement. We are investing in cutting-edge, state-of-the-art new equipment and machinery that improves product quality, manufacturing capacity or allows innovation to modernize our production facilities and systems. It is worth mentioning that capital expenditure is like oxygen to us and is essential for company's survival. We are investing to replace and update old equipment to mitigate operating costs and improve efficiency in order to obtain a competitive edge by improving quality, adding capacity and opting for innovation.

We are aiming at better profit margins and to have a healthy bottom line by targeting cost reduction through reduction of waste, rightsizing and improving operational performances.

Sadaqat Limited has articulated 5 years business plan and set its target for 2020. In the last financial year of the 5 years plan, we had been making platform to cater for such growth and whose results are coming through in the current financial year and years to come.

#### Financial Results at a glance

Despite tough economic challenges, we still managed to achieve our quantitative targets for the financial year while registering sales of PKR 9,197 Million and a net profit of PKR 234.3 Million for the financial year ended June 30, 2015.

The company earned a Net Profit margin of 2.5% of Sales for the financial year ended June 30, 2015. Sales showed



a declining trend and have reduced by 10.27% in current year as compared to last year. Gross profit for the year has reduced by 23.7% during the year whereas Profit before taxation has reduced by 28.3% as compared to last year. The net profit after taxation has also shown a decline of 29.1% as compared to last financial year.

The profitability of the Company decreased during the year as compared to corresponding year ended June 2014. The decrease in profits is mainly attributable to volatility in exchange and bearish trend in prices due to cut-throat competition. However, the Company still continued performed well despite hardest business and economic conditions.

You will appreciate that we have targeted export Sales of PKR 12 Billion in financial year 2015-16 and greatly expect to meet our targets.

#### Post Balance sheet events

No material changes and commitments effecting the company's financial position of the Company have occurred between the end of financial year of the Company to which the balance sheet relates and the date of the auditor's report.

#### Financial statements

The financial statements of company have been endorsed by Chief Executive and Director of the Company after approval of Board of Directors. The auditors, Kreston Hyder Bhimji and Co, Chartered Accountants audited the financial statements and have issued an unqualified report to the members.

#### **Auditors**

The present auditors Kreston Hyder Bhimji and Co, Chartered Accountants have retired on the conclusion of the 28th annual general meeting. Being eligible, they offered themselves for re-appointment as auditors of the company to hold office. The Audit Committee has recommended the appointment of aforesaid Kreston Hyder Bhimji and Co Chartered Accountants, as external auditor for the year ended 30th June 2016.

#### **Audit Committee**

The audit committee has established internal audit system to monitor and review the adequacy and implementation of internal control at each level. Interim and annual financial statements were reviewed by the audit committee before the approval of board of directors.

#### Health, Safety & Environment

Health, safety & environment have remained one of top priorities of the Company. The industry we operate in demands excellence in safety management and procedures which has been an all-encompassing priority for the Company, from the Board down to the business units. Due to these internal controls and with the blessings of Al-Mighty Allah no major accidents or incidents took place at our business units.

Company always ensures environment preservation and adopts all the possible means for environment protection like waste water treatment plant. We have been taking various steps to ensure minimal dust and emission from our



plant and our production lines are installed with pollutant trapping and suppression systems to control dust particles and other emissions in order to protect the natural surrounding environment.

#### **Human Resources**

Several major initiatives were launched to improve productivity & efficiency in our workforce. The Company has employed experienced and qualified human resources to meet the challenges ahead. Company uses employee performance evaluation methods to strengthen organization structure and effectiveness.

#### Corporate Social Responsibility

The Company acknowledges the importance of CSR and necessary actions were taken to fulfill its responsibilities including necessary measures in respect of energy conservation and environmental protection.

Company is working positively to raise the educational, health & environmental standards of the country in general and local communities in particular and has extensively supporting educational and health projects. Company has spent PKR 13.60 Million under social commitments during the FY 2014-15. The Company publishes its sustainability report under the guidelines of GRI reporting framework.

The Company maintains excellent relationship with its employees, peers, bankers, society, regulators and other relevant institutions & organizations.

#### Remunerations to the Chief Executive and Directors

The company has increased remuneration of chief executive and directors keeping in view the inflation impact.

#### Miscellaneous

Earnings per share and shareholding pattern have been disclosed below under financial highlights

#### Acknowledgement

I extended my appreciation to the company's bankers, valued customers, suppliers, shareholders, bankers, SECP and government authorities for the cooperation extended by them during this period. Your directors also appreciate the efforts of the company's executives, managers, technicians and workers who have worked devotedly and achieve the targets set before them.

For and on behalf of the Board of Directors

**Khurram Mukhtar** 

Chief Executive Officer



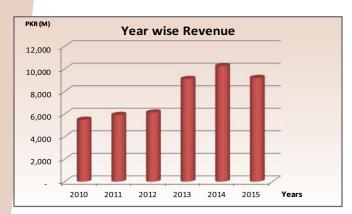
# Financial Highlights

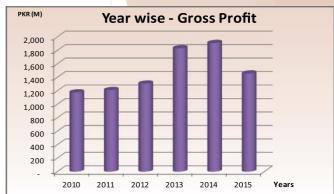
| Financial Highlights | 2015  | 2014   | 2013  | 2012  | 2011  | 2010  |
|----------------------|-------|--------|-------|-------|-------|-------|
| Net Sales            | 9,197 | 10,249 | 9,099 | 6,123 | 5,912 | 5,487 |
| Gross Profit         | 1,457 | 1,909  | 1,831 | 1,306 | 1,210 | 1,176 |
| EBIT                 | 744   | 843    | 780   | 619   | 582   | 622   |
| Finance Cost         | 445   | 427    | 407   | 359   | 361   | 328   |
| Pre-tax Profit       | 298   | 416    | 373   | 259   | 221   | 294   |
| Post-tax Profit      | 234   | 331    | 311   | 199   | 159   | 236   |
| Gross CAPEX          | 1,265 | 589    | 554   | 471   | 261   | 345   |
| Net Worth            | 4,517 | 3,283  | 2,953 | 2,642 | 2,443 | 1,997 |

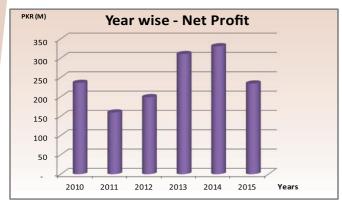
| INDICATORS                         | 2015  | 2014  | 2013  | 2012  | 2011  | 2010  |
|------------------------------------|-------|-------|-------|-------|-------|-------|
| PROFITABILITY:                     |       |       |       |       |       |       |
| Gross Profit Margin                | 15.8% | 18.6% | 20.1% | 21.3% | 20.5% | 21.4% |
| Net Profit Margin                  | 2.5%  | 3.2%  | 3.4%  | 3.2%  | 2.7%  | 4.3%  |
| Operating Profit Margin            | 8.1%  | 8.5%  | 8.9%  | 10.7% | 10.2% | 11.8% |
| EFFICIENCY                         |       |       |       |       |       |       |
| Receivables Days                   | 55    | 41    | 45    | 49    | 39    | 31    |
| Average Stock Holding Period       | 104   | 103   | 103   | 145   | 150   | 152   |
| Payables Days                      | 33    | 20    | 33    | 24    | 13    | 21    |
| LIQUIDITY                          |       |       |       |       |       |       |
| Current Ratio                      | 1.06  | 1.36  | 1.02  | 1.02  | 1.06  | 1.00  |
| Quick Ratio                        | 0.52  | 0.67  | 0.49  | 0.44  | 0.44  | 0.37  |
| LEVERAGE                           |       |       |       |       |       |       |
| Total Liabilities to Net Worth     | 1.12  | 1.28  | 1.36  | 1.28  | 1.29  | 1.48  |
| Long Term Liabilities to Net Worth | 0.23  | 0.34  | 0.10  | 0.07  | 0.07  | 0.09  |
| Debt Service Coverage              | 1.34  | 1.80  | 1.84  | 1.51  | 1.04  | 1.47  |
| Total Liabilities to Total Assets  | 53%   | 56%   | 58%   | 56%   | 56%   | 60%   |
| INVESTMENT                         |       |       |       |       |       |       |
| Return on Equity (ROE) %           | 5.2%  | 12.2% | 13.2% | 9.9%  | 9.0%  | 13.7% |
| Net Return on Assets (ROA) %       | 2.4%  | 4.1%  | 4.4%  | 3.3%  | 2.8%  | 4.8%  |
| Earnings per share                 | 2.0   | 3.5   | 3.3   | 2.1   | 1.7   | 2.5   |
| Break up Value per share           | 37.6  | 36.9  | 31.1  | 27.8  | 25.7  | 21.0  |

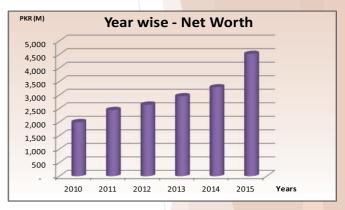


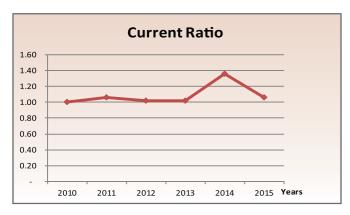
## Trend Analyses

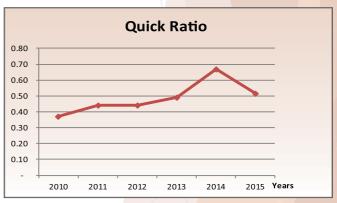


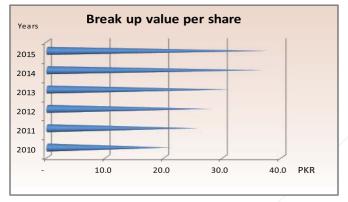
















# Pattern of Shareholding as at June 30, 2015

| Number of shareholders | Shar       | Total Shares held |             |
|------------------------|------------|-------------------|-------------|
|                        | From To    |                   |             |
|                        |            |                   |             |
| 2                      | 101        | 500               | 1000        |
| 1                      | 870,001    | 875,000           | 872,312     |
| 1                      | 940,001    | 945,000           | 941,952     |
| 4                      | 29,545,001 | 29,550,000        | 118,184,736 |
| 8                      |            |                   | 120,000,000 |

| Shareholder's Category                                  | Number of<br>Shareholders | Number of<br>Shares | Percentage % |
|---|---------------------------|---------------------|--------------|
| DIRECTORS, CHIEF EXECUTIVE OFFICER,<br>AND THEIR SPOUSE | 8                         | 120,000,000         | 100%         |
| TOTAL   | 8                         | 120,000,000         | 100%         |





#### AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of SADAQAT LIMITED ("the Company") as at June 30, 2015 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of

It is the responsibility of the Company's management to establish and maintain a system of internal control and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the over all presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- in our cpinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- in our opinion:
  - the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with the accounting policies consistently applied;
  - the expenditure incurred during the year was for the purpose of the Company's business; and
  - the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2015 and of the profit, its cash flows and changes in equity for the year then ended; and
- (d) In our cpinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

DATE: October 03, 2015 FAISALABAD

Chartered Accountants

Engagement Partner: Khan Muhammad



# Balance Sheet as at June 30, 2015

|   |          | 2015                                       | 2014                         |
|---|----------|--|------------------------------|
| ASSETS  | Note     | Rupees                                     | Rupees                       |
| ABOLI S   |          |  |                              |
| NON CURRENT ASSETS  |          |  |                              |
| Property, plant and equipment                                       | 6        | 5,228,827,288                              | 3,438,094,738                |
| Long term deposits  | 7        | 65,228,683                                 | 43,730,566                   |
| CURRENT ASSETS  |          | 5,294,055,971                              | 3,481,825,304                |
| CURRENT ASSETS  | ,        |  |                              |
| Stores, spares and loss tools                                       | 8        | 289,672,157                                | 280,859,202                  |
| Stock in trade  | 9        | 1,915,255,335                              | 2,296,066,047                |
| Trade debts<br>Advances, deposits, prepayment                       | 10       | 1,392,239,971                              | 1,156,788,324                |
| and other receivables   | 11       | 96,776,238                                 | 306,271,430                  |
| Tax refunds due from government                                     | 12       | 525,181,153                                | 406,724,035                  |
| Cash and bank balances  | 13       | 73,869,423                                 | 66,836,539                   |
|   | '        | 4,292,994,277                              | 4,513,545,577                |
|   | ,        | 9,587,050,248                              | 7,995,370,881                |
| EQUITY AND LIABILITIES  |          |  |                              |
| SHARE CAPITAL AND RESERVES  |          |  |                              |
| Authorized capital  |          |  |                              |
| 150,000,000 (2014: 100,000,000) ordinary shares of Rs. 10/- eac     | ch       | 1,500,000,000                              | 1,000,000,000                |
| Issued, subscribed and paid up capital                              | 14       | 1,200,000,000                              | 950,000,000                  |
| Unappropriated profit   | 14       | 2,035,229,745                              | 1,768,318,075                |
| onappropriated pront  |          | 3,235,229,745                              | 2,718,318,075                |
|   |          | 3,233,227,13                               | 2,7 10,010,010               |
| SURPLUS ON REVALUATION OF   |          |  |                              |
| PROPERTY, PLANT AND EQUIPMENT                                       | 15       | 1,281,485,185                              | 565,009,671                  |
| NON CURRENT LIABILITIES   |          |  |                              |
| Long term financing   | 16       | 843,718,913                                | 1,327,225,595                |
| Liabilities against assets subject to finance lease                 | 17       | 180,189,083                                | 75,549,485                   |
| CURRENT LIABILITIES   |          | 1,023,907,996                              | 1,402,775,080                |
| CURRENT LIABILITIES   |          |  |                              |
| Trade and other payables  | 18       | 792,842,857                                | 666,221,762                  |
| Mark up accrued   | 19       | 48,183,599                                 | 68,071,245                   |
| Short term borrowings<br>Current portion of non current liabilities | 20<br>21 | 2,876,362, <mark>164</mark><br>329,038,702 | 2,390,917,149<br>184,057,899 |
| Gurrent portion of non current habilities                           | 21       | 4,046,427,322                              | 3,309,268,055                |
|   |          | 1,010,121,022                              | 5,5 5 7,2 6 5,6 6 5          |
| CONTINGENCIES AND COMMITMENTS                                       | 22       | +  |                              |
|   |          | 9,587,050,248                              | 7,995,370,881                |
|   |          |  |                              |





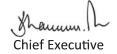




## Profit and Loss Account

## For The Year Ended June 30, 2015

|  | Note                 | 2015<br>Rupees  | 2014<br>Rupees  |
|--|----------------------|---|---|
| Sales - Net<br>Cost of sales   | 23<br>24             | 9,196,660,484<br>7,740,084,965                          | 10,249,010,141<br>8,340,280,382                         |
| Gross profit Operating expenses  |                      | 1,456,575,519   | 1,908,729,759   |
| Distribution cost<br>Administrative expenses<br>Other expenses<br>Finance cost | 25<br>26<br>27<br>28 | 255,336,539<br>437,999,147<br>21,495,425<br>445,381,610 | 564,334,186<br>478,795,964<br>27,093,006<br>426,590,371 |
|  |                      | 1,160,212,721<br>296,362,798                            | 1,496,813,527<br>411,916,232                            |
| Other income<br>Profit before taxation   | 29                   | 2,012,870<br>298,375,668                                | 4,458,571<br>416,374,803                                |
| Taxation Profit for the year   | 30                   | 64,035,405<br>234,340,263                               | 85,708,663<br>330,666,140                               |
| Earnings per share - basic and diluted   | 31                   | 2.19  | 3.48  |









# Statement of Comprehensive Income For The Year Ended June 30, 2015

2015 2014 Rupees 234,340,263 330,666,140

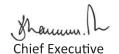
330,666,140

234,340,263

Profit for the year

Total comprehensive income for the year

Other comprehensive income for the year









## Cash Flow Statement

## For The Year Ended June 30, 2015

|    |   | Note    | 2015<br>Rupees                                | 2014<br>Rupees                                 |
|----|---|---------|---|--|
| a) | CASH FLOWS FROM OPERATING ACTIVITIES  |         |   |  |
|    | Cash generated from operations  | 32      | 1,431,816,185                                 | 173,571,384                                    |
|    | Finance cost paid<br>Income tax paid<br>Workers' profit participation fund paid                 | _       | (465,269,256)<br>(87,066,729)<br>(21,914,463) | (409,785,215)<br>(115,164,699)<br>(20,048,003) |
|    | Net cash generated from/(used in) operating activities  | _       | 857,565,737                                   | (371,426,533)                                  |
| b) | CASH FLOWS FROM INVESTING ACTIVITIES  |         |   |  |
|    | Addition in property, plant and equipment   |         | (1,143,505,656)                               | (446,700,108)                                  |
|    | Proceeds from disposal of property, plant and equipment   |         | 1,200,000                                     | 3,163,964                                      |
|    | Long term deposits Interest received  |         | (21,498,117)<br>3,258,904                     | (2,032,979)                                    |
|    | Net cash used in investing activities   | -       | (1,160,544,869)                               | (445,569,123)                                  |
| c) | CASH FLOWS FROM FINANCING ACTIVITIES  | _       |   | (===,===,===)                                  |
|    | Proceeds from issue of share capital  |         | 250,000,000                                   | -  |
|    | Long term financing - net   |         | (126,681,772)                                 | 1,097,853,906                                  |
|    | Repayment of liabilities against assets subject to finance lease<br>Short term borrowings - net |         | (73,751,227)<br>260,445,015                   | (53,267,479)<br>(207,848,211)                  |
|    | Net cash generated from financing activities  | _       | 310,012,016                                   | 836,738,216                                    |
|    | Net increase in cash and cash equivalents   | (a+b+c) | 7,032,884                                     | 20,142, <mark>560</mark>                       |
|    | Cash and cash equivalents at the beginning of the year  |         | 66,836,539                                    | 46,693,979                                     |
|    | Cash and cash equivalents at the end of the year  | 13      | 73,869,423                                    | 66,836,539                                     |
|    |   |         |   |  |



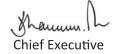






## Statement of Changes in Equity For The Year Ended June 30, 2015

|      | _  |               |   |                       |        |       |   |       |                        |
|------|--|---------------|---|-----------------------|--------|-------|---|-------|------------------------|
|      |  | Share capital |   | Unappropriated profit |        | 7     |   | otal  |                        |
|      |  | [ R           | U | P                     | Е      | Е     | S | ]     |                        |
| Bala | nnce as at July 01, 2013   | 950,000,000   |   | 1,40                  | 08,294 | 1,609 |   | 2,35  | 8,294,609              |
|      | emental depreciation on revalued<br>property, plant and equipment for the year | -             |   | 2                     | 29,357 | 7,326 |   | 29    | ,357,326               |
| Tota | l comprehensive income for the year  | -             |   | 33                    | 30,666 | 5,140 |   | 33    | 0,666,140              |
| Bala | ance as at June 30, 2014   | 950,000,000   |   | 1,76                  | 8,318  | ,075  |   | 2,718 | 3,318,075              |
|      | emental depreciation on revalued<br>property, plant and equipment for the year | -             |   | 3                     | 2,571  | ,407  |   | 32    | 2,571,407              |
| Shar | res issued during the year   | 250,000,000   |   |                       |        | -     |   | 250   | ,000, <mark>000</mark> |
| Tota | l comprehensive income for the year  | -             |   | 23                    | 4,340  | ,263  |   | 234   | ,340,263               |
| Bala | nnce as at June 30, 2015   | 1,200,000,000 |   | 2,03                  | 5,229  | ,745  |   | 3,235 | 5,229,745              |









## Notes To The Financial Statements For The Year Ended June 30, 2015

#### 1. LEGAL STATUS AND OPERATIONS

Sadaqat Limited (the Company) was initially incorporated in Pakistan in the name and style "Sadaqat Textile Mills (Private) Limited" on November 01, 1987. On June 03, 2008 the Company was converted into public unlisted company. Subsequently, the name of the Company was changed to "Sadaqat Limited" on October 10, 2008. The registered office of the Company is situated at 2-KM Sahianwala Road, Khurrianwala, Faisalabad. The Company is engaged in the business of textile manufacturing and of weaving, bleaching, dyeing, printing, stitching and otherwise dealing in and export of all kinds of value added fabrics and home textile products.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of Compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

#### 2.2 Standards and interpretations that became effective but not relevant to the Company or do not have material effect

There were certain new standards, amendments to the approved accounting standards and new interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC), which became effective during the year but are considered not to be relevant or have any significant effect on the company's operations and are, therefore, not disclosed in these financial statements.

#### 2.3 Standards and interpretations issued but not yet effective for the current financial year

There were new amendments to the approved accounting standards and new interpretations that are mandatory for accounting periods beginning on or after January 1, 2015, but are considered not to be relevant or have any significant effect on the company's operations, other than presentation / disclosures and are, therefore, not disclosed in these financial statements.

| Standards   | Effective date  |
|---|-----------------|
| IAS 1 Presentation of Financial Statements        | January 1, 2016 |
| IAS-16 Property, Plant and Equipment (Amendments) | January 1, 2016 |
| IAS 19 Employee Benefits                          | January 1, 2016 |
| IFRS 7 Financial Instruments                      | January 1, 2016 |
| IFRS 13 Fair Value Measurement                    | January 1, 2015 |

Further, the following new standards have been issued by IASB which are yet to be notified by the Securities and Exchange Commission of Pakistan (SECP) for the purpose of applicability in Pakistan:

| Standards |                              | Effective date  |
|-----------|------------------------------|-----------------|
| IFRS-9    | Financial Instruments        | January 1, 2018 |
| IFRS-14   | Regulatory Deferral accounts | January 1, 2016 |
| IFRS-15   | Revenue from Customers       | January 1, 2018 |

#### 3. USE OF ESTIMATES AND JUDGEMENTS

The preparation of financial statements in conformity with the approved accounting standards require management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised if the revision affects only that period, or in the period of the revision and future periods. Judgments made by management in application of the approved accounting standards that have significant effect on the financial statements and estimates with a significant risk of material adjustments in the next year are discussed in respective policy notes. The areas where various assumptions and estimates are significant to the Company's financial statements or where judgment was exercised in application of accounting policies are as follows:

- (i) Estimate of useful life of property, plant and equipment note 4.4
- (ii) Taxation note 30





#### 4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

#### 4.1 Basis of measurement

These financial statements have been prepared under the historical cost convention except land, building on free hold land, plant and machinery, generators, capital work in process and staff retirement benefits. Free hold land is stated at revalued amount. Building, plant and machinery and generators are stated at revalued amount less accumulated depericiation and impairment losses, if any. Staff retirement benefits are measured at present value. In these financial statements, except for cash flow statement, all the transactions have been accounted for on accrual basis.

#### 4.2 Taxation

In making the estimate for income tax payable by the Company, the Company takes into account the applicable tax laws and the decision by appellate authorities on certain issues in the past.

#### 4.3 Provision for doubtful receivables

The Company reviews its doubtful trade debts at each reporting date to assess whether provision should be recorded in the profit and loss account. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of provision required. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the provisions.

#### 4.4 Useful life and residual values of property, plant and equipment

The Company reviews appropriateness of the rate of depreciation, useful life and residual value used in the calculation of depreciation. Further, where applicable, an estimate of the recoverable amount of assets is made for possible impairment on an annual basis. In making these estimates, the Company uses the technical resources available with the Company. Any change in the estimates in the future might affect the carrying amount of respective item of property, plant and equipment, with corresponding effects on the depreciation charge and impairment, if any.

#### 4.5 Impairment of non-financial assets

The Company assesses whether there are any indicators of impairment for all non financial assets at each reporting date. Non-financial assets are also tested for impairment when there are indicators that the carrying amounts may not be recoverable.

#### 4.6 Contingencies

The assessment of the contingencies inherently involves the exercise of significant judgment as the outcome of the future events cannot be predicted with certainty. The company, based on the availability of the latest information, estimates the value of contingent assets and liabilities which may differ on the occurrence / non-occurrence of the uncertain future events.

#### 4.7 Stock in trade and stores and spare parts

The company reviews the net realizable value of stock—in—trade and stores & spares to assess any diminution in the respective carrying values. Net realizable value is estimated with reference to the estimated selling price in the ordinary course of business less the estimated cost necessary to make the sale.

#### 5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 5.1 Property, plant & equipment and depreciation

#### **Owned**

These are stated at cost less accumulated depreciation and impairment loss, if any, except free hold land, building, plant and machinery, generators and capital work-in-progress. Free hold land is stated at revalued amount. Building, plant and machinery and generators are stated at revalued amount less accumulated depreciation and impairment losses if any. Cost in relation to fixed assets signifies historical cost. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Capital work-in-progress is stated at historical cost less impairment loss if any.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with them will flow to the entity and its cost can be reliably measured. Cost incurred to replace a component of an item of the property, plant and equipment is capitalized and the asset so replaced is retired from use. Normal repairs and maintenance are charged to profit and loss account during the period in which they are incurred.

Depreciation is charged to income applying the reducing balance method so as to write off the historical cost of the assets over their expected useful life at the rates mentioned in property, plant and equipment note.

Depreciation on additions during the year is charged from the month the asset is available for use while no depreciation is charged in the month in which the asset is disposed off. The residual values and useful lives are reviewed by the management at each financial year end and adjusted if impact on depreciation is significant.

Gains and losses on disposal of property, plant and equipment are included in current income.

#### Lease hold

In view of certainty of ownership of the assets at the end of the lease period, assets subject to finance lease are stated at cost less accumulated depreciation. These assets are depreciated over their expected useful lives on the same basis as owned assets.





#### 5.2 Capital Work in Progress

Capital work in progress and stores held for capital expenditure are stated at cost less any identified impairment loss and represents expenditure on property, plant and equipment during the construction and installation. Cost also includes applicable borrowing costs. Transfers are made to relevant property, plant and equipment category as and when assets are available for its intended use.

#### 5.3 Stores and spares

These are valued at lower of weighted average cost and net realizable value except items-in-transit which are valued at cost accumulated to the balance sheet date. Provision is made for slow moving and obsolete store items when so identified.

#### 5.4 Stock-in-trade

These are stated at the lower of cost and net realizable value (NRV). The methods used for the calculation of cost are as follows:

Raw material - At factory

Annual average cost

- In transit

Invoice value plus direct charges in respect thereof.

Work in process and finished goods

Prime cost including a proportion of production overheads.

Wastes are valued at net realizable value.

Stock-in-trade is regularly reviewed by the management and any obsolete items are brought down to their net realizable value. Net realizable value signifies the selling price in the ordinary course of business less cost necessary to be incurred to affect such sale.

#### 5.5 Trade debts

Trade debts are carried at invoice amount on transaction date less any estimate of provision for doubtful receivables. Known bad debts are written off as and when identified.

#### 5.6 Cash and cash equivalents

Cash and cash equivalents comprise of cash and cheques in hand and at banks and include short term highly liquid investments. The cash and cash equivalents are readily convertible to known amount of cash and are subject to insignificant risk of change in value.

#### 5.7 Staff retirement benefits

#### (a) Defined Contribution Plan

The Company operates a defined contributory provident fund for all its permanent employees. Contributions are made equally by the Company and the employees at the rate of 8.5% per annum of basic salary subject to completion of minimum qualifying period of service as determined under the rules of the fund.

#### 5.8 Finance lease

Leases that transfer substantially all the risks and rewards incidental to ownership of an asset are classified as finance leases. Assets subject to finance lease are stated at amounts equal to the fair value or, if lower, the present value of the minimum lease payments. The minimum lease payments are apportioned between the finance charges and the reduction of the outstanding liability. Assets acquired under finance leases are depreciated in accordance with the Company's policy on property, plant and equipment. The finance cost is charged to profit and loss account and is included in finance cost.

#### 5.9 Trade and other payables

Trade and other payables are carried at cost, which is the fair value of the consideration to be paid for goods and services.

#### 5.10 Provisions

Provisions are recognized in the balance sheet when the Company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made.

Provisions are reviewed at each balance sheet date and are adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources embodying economic benefits will be required to settle the obligation, the provisions are reversed.

#### 5.11 Taxation

#### Current

The charge for current taxation is based on taxable income at current rates of taxation after taking into account tax credits, rebates and exemptions available, if any. However income covered under Final Taxation Regime (FTR), taxation is based on the applicable tax rates under such Regime.

#### **Deferred**

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of taxable income. Deferred tax is calculated by using the tax rates enacted at the balance sheet date. In this regard, the effect on deferred





taxation of the portion of income subjected to Final Tax Regime is adjusted in accordance with the requirements of Accounting Technical Release – 27 of the Institute of Chartered Accountants of Pakistan, if considered material.

Deferred tax liability is recognized for all taxable temporary differences and deferred tax asset is recognized for all deductible temporary differences and carry forward of unused tax losses and unused tax credits, if any, to the extent that it is probable that future taxable profit will be available against these can be utilized. The Company recognizes deferred tax liability on surplus on revaluation of fixed assets which is adjusted against the related surplus.

Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

#### 5.12 Foreign currency translation

Transactions in foreign currencies are translated into Pak Rupees (functional and presentation currency) at the rates of exchange approximating those appearing on the dates of transactions. Assets and liabilities in foreign currencies are translated into Pak Rupees at rates of exchange prevalent on the balance sheet date. All exchange differences arising from foreign currency transactions / translations are charged to profit and loss account.

#### 5.13 Financial instruments

Financial assets are long term deposits, trade debts, advances, deposits, and other receivables and cash and bank balances. These are initially recognized at fair value plus transaction costs except for financial assets at fair value through profit or loss, which are initially recognized at fair value and transaction costs are expensed in the profit and loss account. Financial assets are derecognized when the rights to receive cash flows from the assets have expired or have been transferred; and the company has transferred substantially all the risks and rewards of ownership.

Financial liabilities are recognized according to the substance of the contractual arrangements entered into. Significant financial liabilities are long term finances, liabilities against assets subject to finance lease, trade and other payables, accrued mark up and short term borrowings. A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expired.

Any gain or loss on the recognition and de-recognition of the financial assets and liabilities is included in the profit and loss account for the period in which it arises.

#### 5.14 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are set off and the net amount is reported in the financial statements when there is a legally enforceable right to set off and the company intends either to settle on a net basis, or to realize the assets and to settle the liabilities simultaneously.

Equity instruments are recorded at their face value. All incremental external costs directly attributable to the equity transaction are charged directly to equity net of any related income tax benefit.

#### 5.15 Revenue recognition

Revenue from different sources is recognized as under:

- Revenue from sale of goods is recognized on dispatch of goods to customers.
- Revenue from dying services is recognised at the time when the services are rendered.
- Profit on deposits and loans is recognized on time proportion basis taking into account the amounts outstanding and rates applicable thereon.

#### **5.16** Borrowing costs:

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. All other borrowing costs are charged to profit and loss account in the period of incurrence.

#### 5.17 Impairment of assets

The management assesses at each balance sheet date whether there is any indication that an asset is impaired. If any such indication exists, the management estimates the recoverable amount of the asset. If the recoverable amount of the asset is less than its carrying amount, the carrying amount of the cash generating unit is reduced to its recoverable amount by charging the impairment loss against profit and loss account for the year.

#### 5.18 Drawback refund

Drawback income is accounted for on accrual basis in financial statements.

#### 5.19 Related party transactions

All transactions with related parties are carried out at arm's length prices. The prices are determined in accordance with comparable uncontrolled price method.



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3,298,166,080 139,928,658

5,022,495,373 142,317,715 64,014,200 5,228,827,288

6.1 6.2 6.3

2014 Rupees

2,015 Rupees

Note

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Operating fixed assets Capital work in progress Advance for land purchase

6.1 OPERATING FIXED ASSETS

|                            |                       |                                  |                            |              | 0000                   |                       |                 |                  |                        |                        |           |
|----------------------------|-----------------------|----------------------------------|----------------------------|--------------|------------------------|-----------------------|-----------------|------------------|------------------------|------------------------|-----------|
|                            |                       | COST                             | O S T/ REVALUED AMOUNT     | NT           |                        |                       | DEPRECIATION    | TATION           |                        | W.D.V                  | E         |
| DESCRIPTION                | As on<br>July 1, 2014 | Revaluation<br>Surplus/(Deficit) | Additions /<br>(Deletions) | Transfers    | As on<br>June 30, 2015 | As on<br>July 1, 2014 | For the<br>year | Adjust-<br>ments | As on<br>June 30, 2015 | As on<br>June 30, 2015 | KATE<br>% |
| Owned                      |                       | _                                | ×                          | Ω            | ď                      | ы                     | ш               | s                | _                      |                        |           |
| Freehold land              | 383,546,000           | 215,138,250                      | 33,160,750                 | •            | 631,845,000            | •                     |                 | •                | •                      | 631,845,000            | 1         |
| Buildings on freehold land | 1,542,915,209         | 444,294,657                      | 708,200,766                |              | 2,695,410,632          | 271,583,516           | 82,446,571      | •                | 354,030,087            | 2,341,380,545          | ro        |
| Plant and machinery        | 1,957,949,962         | 82,731,958                       | 205,371,808                | 54,606,475   | 2,300,660,203          | 872,193,090           | 122,520,209     | 3,346,829        | 998,060,128            | 1,302,600,075          | 10        |
| Office equipments          | 94,021,473            |                                  | 11,214,889                 |              | 105,236,362            | 31,471,393            | 6,783,238       | •                | 38,254,631             | 66,981,731             | 10        |
| Electric installations     | 188,331,246           |                                  | 25,279,507                 |              | 213,610,753            | 44,403,065            | 15,748,637      | •                | 60,151,702             | 153,459,051            | 10        |
| Furniture and fixtures     | 42,384,686            |                                  | 14,226,095                 |              | 56,610,781             | 15,419,410            | 3,367,394       |                  | 18,786,804             | 37,823,977             | 10        |
| Sui gas installations      | 2,066,066             |                                  | ı                          |              | 2,066,066              | 967,024               | 109,904         |                  | 1,076,928              | 989,138                | 10        |
| Generators                 | 91,155,352            | 6,882,057                        | i                          |              | 98,037,409             | 36,527,348            | 5,598,556       | ,                | 42,125,904             | 55,911,505             | 10        |
| Work shop equipments       | 15,629,627            |                                  | į                          | •            | 15,629,627             | 7,249,009             | 838,062         | •                | 8,087,071              | 7,542,556              | 10        |
| Vehicles                   | 152,075,554           |                                  | 27,680,115<br>(50,772,072) | 25,441,800   | 154,425,397            | 75,571,619            | 12,469,587      | 7,768,442        | 95,809,648             | 58,615,749             | 20        |
| Sub total                  | 4,470,075,175         | 749,046,921                      | 974,361,858                | 80,048,275   | 6,273,532,229          | 1,355,385,474         | 249,882,157     | 11,115,271       | 1,616,382,903          | 4,657,149,326          |           |
| Leasehold                  |                       |                                  |                            |              |                        |                       |                 |                  |                        |                        |           |
| Plant and machinery        | 141,476,860           |                                  | 206,598,542                | (54,606,475) | 293,468,927            | 8,671,112             | 22,959,494      | (3,346,829)      | 28,283,777             | 265,185,150            | 10        |
| Generators                 | 32,825,663            |                                  | •                          |              | 32,825,663             | 7,802,835             | 2,502,283       |                  | 10,305,118             | 22,520,545             | 10        |
| Vehicles                   | 42,987,789            |                                  | 84,488,718                 | (25,441,800) | 102,034,707            | 17,339,986            | 16,822,811      | (9,768,442)      | 24,394,355             | 77,640,352             | 20        |
| Sub total                  | 217,290,312           | •                                | 291,087,260                | (80,048,275) | 428,329,297            | 33,813,933            | 42,284,588      | (13,115,271)     | 62,983,250             | 365,346,047            |           |
| Cunned total               | HOS TOCHOLD           |                                  | 0 2 2 0 2 2 2 0 2          |              |                        | 100000                | 1               |                  |                        |                        | _         |

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| As on June 30, 2014  383,546,000 1,271,331,693 1,085,756,872 62,550,080 143,928,181 26,965,276 1,099,042 54,628,004 8,380,618 76,503,935 76,503,935 25,647,803 25,647,803 2014 Rupees 191,278,656 32,683,771   |                                  |                                     | COST                             | C O S T/ REVALUED AMOUNT   |              |                        |                       | DEPRECIATION    | ATION             |                           | W.D.V                     | DATE   |
|--|----------------------------------|-------------------------------------|----------------------------------|----------------------------|--------------|------------------------|-----------------------|-----------------|-------------------|---------------------------|---------------------------|--------|
| 1,271,605,325   1,271,245,804   1,542,515,204   21,7257,74   25,825,77   27,245,804   1,242,515,204   21,7257,74   25,825,77   27,247,403   27,247 | DESCRIPTION                      | As on<br>July 1, 2013               | Revaluation<br>Surplus/(Deficit) | Additions /<br>(Deletions) | Transfers    | As on<br>June 30, 2014 | As on<br>July 1, 2013 | For the<br>year | Adjust-<br>-ments | As on<br>June 30, 2014    | As on<br>June 30, 2014    | %<br>% |
| 1271,669,325   271,246,884   159,2915,209   217,757,746   53,855,770   | Owned                            |                                     | ]                                | æ                          | n            | а                      | н                     | E               | s                 | _                         |                           |        |
| 15511560325  | Freehold land                    | 383,546,000                         | i                                | •                          | •            | 383,546,000            | į                     | •               | •                 | i                         | 383,546,000               | ٠      |
| 1551133222   | Buildings on freehold land       | 1,271,669,325                       | i                                | •                          | 271,245,884  | 1,542,915,209          | 217,757,746           | 53,825,770      | •                 | 271,583,516               | 1,271,331,693             | Ŋ      |
| 151,063,943   27,267,403   27,267,403   25,901,403   25,5901,403   25,5901,900   24,403,065    | Plant and machinery              | 1,851,133,222                       | ı                                | 98,443,840                 | 8,372,900    | 1,957,949,962          | 756,245,942           | 113,474,631     | 2,472,517         | 872,193,090               | 1,085,756,872             | 10     |
| 151,065,843   3726/A13   180,331,246   30,145,526   14,257,539   44,403,065   16, | Office equipments                | 67,759,153                          | ı                                | 26,262,320                 | ·            | 94,021,473             | 25,901,403            | 5,569,990       | •                 | 31,471,393                | 62,550,080                | 10     |
| 2,040,055   2,049,065   2,049,015   12,016,066   2,497,714   15,419,410   26,65,276   2,66,666   2,497,714   122,116   9,672,418   5,628,004   15,629,627   9,1155,352   30,457,570   6,069,778   7,249,009   8,380,618   113,740,713   7,249,009   12,675,570   6,069,778   7,249,009   8,380,618   113,740,713   7,249,009   12,675,570   2,002,700   7,571,619   7,520,393   1,115,000,000   17,225,244   4,797,726   2,002,700   17,225,643   4,700,75,173   1,145,290,419   209,025,238   4,69,817   1,355,385,774   3,114,699,701   1,251,714,100   1,707,406,231   1,5227,019   2,172,90,319   1,120,312   2,507,549   2,677,769  | Electric installations           | 151,063,843                         | ı                                | 37,267,403                 | i            | 188,331,246            | 30,145,526            | 14,257,539      | •                 | 44,403,065                | 143,928,181               | 10     |
| 115629627  | Furniture and fixtures           | 32,740,765                          | ı                                | 9,643,921                  | ·            | 42,384,686             | 12,921,696            | 2,497,714       | •                 | 15,419,410                | 26,965,276                | 10     |
| 15,629,627   15,629,627   15,629,627   15,629,627   15,629,627   15,629,627   12,875,529   12,875,529   12,875,529   12,875,529   12,875,529   12,875,529   12,875,529   12,875,529   12,875,529   12,875,529   12,875,529   12,875,529   12,875,529   12,875,529   12,875,529   12,875,529   12,875,529   12,875,529   12,875,539   12, | Sui gas installations            | 2,066,066                           | ı                                | ı                          | i            | 2,066,066              | 844,908               | 122,116         | •                 | 967,024                   | 1,099,042                 | 10     |
| 15,629,627   15,629,627   6,317,829   931,180   7,249,009   8,380,618   13,740,713   7,222,44   7,222,244   7,222,244   7,222,244   7,225,244   7,22 | Generators                       | 91,155,352                          | ı                                | ı                          | ·            | 91,155,352             | 30,457,570            | 6,069,778       | •                 | 36,527,348                | 54,628,004                | 10     |
| 113740,713   18672,966   6,914,119   152,075,554   64,697,799   12,876,520   (2,002,700)   75,571,619   76,503,935   (7,252,244)   (7,252,242,24)   (7,252,242,24,24)   (7,252,242,24)   (7,252,242,24)   (7,252,242,24)   (7,252,242,24)   (7,252,242,24)   (7,252,242,24)   (7,252,242,24)   (7,252,242,24)   (7,252,242,24)   (7,252,242,24)   (7,252,242,24)  | Work shop equipments             | 15,629,627                          | ı                                | ı                          | i            | 15,629,627             | 6,317,829             | 931,180         | •                 | 7,249,009                 | 8,380,618                 | 10     |
| achinery 65,373,374 - 203,038,206 286,532,903 4,470,075,175 1,145,290,419 209,625,238 469,817 1,355,385,474 3,114,689,701  LS,000,000 - 17,825,663 6,673,045 1,129,790 - 7,802,835 25,647,803  LS,000,000 - 17,825,663 (6,914,119) 42,987,789 14,800,464 5,674,769 (3,135,247) 17,339,986 25,647,803  LS,171,100 - 107,406,231 (15,287,019) 217,290,312 25,079,508 14,342,189 (5,607,764) 33,813,933 183,476,379  LS,00st of Sales Administrative expenses  Cost of Sales Administrative expenses  | Vehicles                         | 113,740,713                         | •                                | 38,672,966<br>(7,252,244)  | 6,914,119    | 152,075,554            | 64,697,799            | 12,876,520      | (2,002,700)       | 75,571,619                | 76,503,935                | 20     |
| 15,000,000   17,825,663   (8,372,900)   141,476,860   3,605,999   7,537,630   (2,472,517)   8,671,112   132,805,748     15,000,000   17,825,663   32,825,663   6,673,045   5,674,769   7,802,835   25,022,828     15,000,000   107,406,231   (15,287,019)   217,290,312   25,079,508   14,342,189   (5,607,764)   33,813,933   183,476,379     11,10,369,927   223,967,427   (5,137,947)   1,389,199,407   3,298,166,080     125,171,100   107,406,231   (15,287,019)   217,290,312   25,079,508   14,342,189   (5,607,764)   33,813,933   183,476,379     11,10,369,927   223,967,427   (5,137,947)   1,389,199,407   3,298,166,080     125,172,173   1,389,199,407   3,298,166,080     13,13,13,13   19,1278,656   4,443,13,13   4,43,13,13   19,1278,656     14,105,675,166   310,444,437   271,245,884   4,687,365,487   1,170,369,927   223,967,427   (5,137,947)   1,389,199,407   3,298,166,080     14,105,675,166   310,444,437   271,245,884   4,687,365,487   1,170,369,927   223,967,427   (5,137,947)   1,389,199,407   3,298,166,080     14,105,675,166   310,444,437   271,245,884   4,687,365,487   1,170,369,927   223,967,427   (5,137,947)   1,389,199,407   3,298,166,080     14,105,675,166   310,444,437   271,245,884   4,687,365,487   4,105,675,142   1,170,369,192   4,105,675,142   1,110,141   1, | Sub total                        | 3,980,504,066                       |                                  | 203,038,206                | 286,532,903  | 4,470,075,175          | 1,145,290,419         | 209,625,238     | 469,817           | 1,355,385,474             | 3,114,689,701             |        |
| 15,000,000   17,825,663   2,825,663   6,673,045   1,129,790   7,802,835   25,022,828   44,797,726   5,104,182   (6,914,119)   217,290,312   25,079,508   14,342,189   (5,607,764)   33,813,933   183,476,379   1,170,369,927   223,967,427   (5,137,947)   1,389,199,407   32,816,680   1,128,181   1,170,369,927   223,967,427   (5,137,947)   1,1389,199,407   32,816,686   1,128,181   1,128,181   1,170,369,927   1,170,369,927   1,1389,199,407   1,128,856   1,128,181   1,128,856   1,128,181   1,128,856   1,128,181   1,128,856   1,128,181   1,128,856   1,128,181   1,128,856   1,128,181   1,128,856   1,128,181   1,128,856   1,128,181   1,128,181   1,128,856   1,128,181   1,128,856   1,128,181 | Leasehold<br>Plant and machinery | 65,373,374                          |                                  | 84,476,386                 | (8,372,900)  | 141,476,860            | 3,605,999             | 7,537,630       | (2,472,517)       | 8,671,112                 | 132,805,748               | 10     |
| Sub total         125,171,100         -         5,104,182         (6,914,119)         42,987,789         14,800,464         5,674,769         (3,135,247)         17,339,986         25,647,803           Sub total         125,171,100         -         107,406,231         (15,287,019)         217,290,312         25,079,508         14,342,189         (5,607,764)         33,813,933         183,476,379           Grand total         4,105,675,166         -         310,444,437         271,245,884         4,687,365,487         1,170,369,927         223,967,427         (5,137,947)         1,389,199,407         3,298,166,080           Cost of sales         Administrative expenses         Administrative expenses         Administrative expenses         252,723,715         191,278,656           Administrative expenses         252,723,715         32,648,771         32,688,771  | Generators                       | 15,000,000                          | ٠                                | 17,825,663                 | i            | 32,825,663             | 6,673,045             | 1,129,790       | \.                | 7,802,835                 | 25,022,828                | 10     |
| 125,171,100  | Vehicles                         | 44,797,726                          |                                  | 5,104,182                  | (6,914,119)  | 42,987,789             | 14,800,464            | 5,674,769       | (3,135,247)       | 17,339,986                | 25,647,803                | 20     |
| 4,105,675,166         310,444,437         271,245,884         4,687,365,487         1,170,369,927         223,967,427         (5,137,947)         1,389,199,407         3,2           6.1.1         Depreciation for the year has been allocated as under;         2015         Rupees           Cost of sales         Administrative expenses         252,723,715   | Sub total                        | 125,171,100                         | \.                               | 107,406,231                | (15,287,019) | 217,290,312            | 25,079,508            | 14,342,189      | (5,607,764)       | 33,813,933                | 183,476,379               |        |
| Depreciation for the year has been allocated as under;  Cost of sales Administrative expenses 39,443,030   | Grand total                      | 4,105,675,166                       |                                  | 310,444,437                | 271,245,884  | 4,687,365,487          | 1,170,369,927         | 223,967,427     | (5,137,947)       | 1,389,199,407             | 3,298,166,080             |        |
| Cost of sales Administrative expenses 39,443,030   | 6.1.1                            | Depreciation for t                  | the year has been allo           | cated as under:            |              |                        |                       |                 |                   | 2015<br>Rupees            | 2014<br>Rupees            |        |
|  |                                  | Cost of sales<br>Administrative exp | enses                            |                            |              |                        |                       |                 | '                 | 252,723,715<br>39,443,030 | 191,278,656<br>32,688,771 | Å.     |



**6.1.2** Had there been no revaluation, the related figures of freehold land, building on freehold land, plant and machinery and generators as at June 30, 2015 and June 30, 2014 would have been as follows:

|       | would have been as follows:   |                |   |  |   |
|-------|---|----------------|---|--|---|
|       |   |                |   | 2015                                     |   |
|       |   |                | Cost  | Accumulated depreciation                 | Written<br>down value                                     |
|       | Freehold land Buildings on freehold land Plant and machinery Generators |                | 115,913,017<br>2,251,115,975<br>1,592,653,744<br>91,155,352 | 349,648,003<br>608,947,998<br>41,990,148 | 115,913,017<br>1,901,467,972<br>983,705,746<br>49,165,204 |
|       |   |                | 4,050,838,088   | 1,000,586,149                            | 3,050,251,939   |
|       |   |                |   | 2014                                     |   |
|       |   |                | Cont  | Accumulated                              | Written   |
|       |   |                | Cost  | depreciation                             | down value  |
|       | Freehold land<br>Plant and machinery                                    |                | 82,752,267<br>1,332,675,461                                 | 511,134,527                              | 82,752,267<br>821,540,934                                 |
|       |   |                | 1,415,427,728   | 511,134,527                              | 904,293,201   |
| 6.2   | CAPITAL WORK IN PROGRESS  |                | Note  | 2015<br>Rupees                           | 2014<br>Rupees  |
| 0.2   | Civil work  |                | 6.2.1   | 142,317,715                              | 22,679,035  |
|       | Plant and machinery   |                | 6.2.2   |  | 117,249,623   |
|       |   |                |   | 142,317,715                              | 139,928,658   |
| 6.2.  | <u> </u>  |                |   | 22 (50 025                               | 107.052.615   |
|       | Opening balance<br>Additions during the year                            |                |   | 22,679,035<br>754,785,994                | 197,953,615<br>95,971,304                                 |
|       |   |                |   | 777,465,029                              | 293,924,919   |
|       | Transferred to operating fixed assets                                   |                |   | (635,147,314)                            | (271,245,884)   |
|       | Closing balance   |                |   | 142,317,715                              | 22,679,035  |
|       |   |                |   |  |   |
| 6.2.2 | Plant and machinery - movement during the period                        |                |   |  |   |
|       | Opening balance<br>Additions during the year                            |                |   | 117,249,623                              | -<br>117,249,623  |
|       |   |                |   | 117,249,623                              | 117,249,623   |
|       | Transferred to operating fixed assets                                   |                |   | (117,249,623)                            | - /   |
|       | Closing balance   |                |   |  | 117,249,623   |
| 6.3   | Advance for land purchase<br>Advance against land purchase              |                |   | 64,014,200                               | <u> </u>  |
| 7.    | LONG TERM DEPOSITS  |                |   |  |   |
|       | Lease key money   |                |   | 45,621,466                               | 24,075,950  |
|       | LG margin with banks  |                |   | 17,610,630                               | 17,610,630  |
|       | Security deposits - FESCO Other security deposits                       |                |   | 715,472<br>1,281,115                     | 715,472<br>1,328,514                                      |
|       | other security deposits   |                |   | 65,228,683                               | 43,730,566  |
| 8.    | STORES, SPARES AND LOOSE TOOLS  |                |   |  | V   |
|       | Stores  |                |   | 247,669,694                              | 245,193,398   |
|       | Spares  |                |   | 38,377,259                               | 35,665,804  |
|       | Loose tools   |                |   | 3,625,204                                | 280,859,202   |
| 9.    | STOCK IN TRADE  |                |   |  |   |
|       | Raw material  |                |   | 775,999,784                              | 905,524,158   |
|       | Work in process   |                |   | 7/3,999,784                              | 836,850,959   |
|       | Finished goods  |                |   | 406,048,418                              | 553,690,930   |
|       |   | Ser Briming    |   | 1,915,255,335                            | 2,296,066,047   |
|       |   | (E) \(\sigma\) |   |  |   |

| 201  | al Report 2015  |                     |  |                                 |                               |                             |
|------|---|---------------------|--|---------------------------------|-------------------------------|-----------------------------|
| 10.  | TRADE DEBTS   |                     |  | Note                            | 2015<br>Rupees                | 2014<br>Rupees              |
|      | Considered good   |                     |  |                                 |                               |                             |
|      | _   |                     |  |                                 |                               |                             |
|      | Foreign - Secured   |                     |  | 10.1                            | 957,806,433                   | 1,054,319,489               |
|      | - Unsecured   |                     |  | 1                               | 396,876,168                   | 87,279,514                  |
|      | Local   |                     |  |                                 | 1,354,682,601                 | 1,141,599,003               |
|      | - Unsecured   |                     |  | 10.2                            | 37,557,370                    | 15,189,321                  |
|      |   |                     |  |                                 | 1,392,239,971                 | 1,156,788,324               |
| 10.1 |   | -                   | nillion) due from Sadaqat Global Limited, UK - a related p | arty.                           |                               |                             |
| 10.2 | It includes Rs. 24.97 millio  | n (2014: Rs. 5.25 r | nillion) due from KHAS Holdings - a related party.         |                                 |                               |                             |
| 11.  | ADVANCES, DEPOSITS, PI<br>AND OTHER RECEIVAB                        |                     |  |                                 |                               |                             |
|      | Advances - considered go  | ood                 |  |                                 |                               |                             |
|      | - Employees   |                     |  |                                 | 5,991,854                     | 6,072,473                   |
|      | - Suppliers <b>Deposits</b>   |                     |  |                                 | 34,791,897                    | 159,644,857                 |
|      | - Term deposit  |                     |  |                                 | -                             | 100,000,000                 |
|      | - Deposit under collec  |                     |  |                                 | 2,998,992                     | 6,255,000                   |
|      | <ul> <li>Deposit under debt r</li> <li>Letters of credit</li> </ul> | epayment account    |  |                                 | 24,664,366<br>3,231,093       | 10,846,759<br>3,050,246     |
|      | - Lease key money   |                     |  |                                 | 3,200,400                     | 14,656,694                  |
|      | Prepayment  |                     |  |                                 |                               |                             |
|      | - Insurance Other receivables                                       |                     |  |                                 | 3,000,361                     | 2,486,497                   |
|      | - Profit on term depos  | sit                 |  |                                 | -                             | 3,258,904                   |
|      | -Mark up receivable   |                     |  | 11.1                            | 18,897,275                    | -                           |
| 11.1 | This is markup support un   | der Technology Up   | gradation Fund scheme of State Bank of Pakistan.           |                                 | 96,776,238                    | 306,271,430                 |
| 12.  | TAX REFUNDS DUE FROM  | I GOVERNMENT        |  |                                 |                               |                             |
|      | Income tax  |                     |  |                                 | 100,586,262                   | 77,554,937                  |
|      | Duty drawback   | . 11                |  |                                 | 125,151,648                   | 63,743,500                  |
|      | Drawback on local taxes an<br>Special excise duty                   | ia ievies           |  |                                 | 8,506,313<br>12,442,697       | 38,860,937<br>12,442,697    |
|      | Sales tax   |                     |  |                                 | 278,494,233                   | 214,121,964                 |
|      |   |                     |  |                                 | 525,181,153                   | 406,724,035                 |
| 13.  | CASH AND BANK BALANC  | CES                 |  |                                 |                               |                             |
|      | Cash in hand  |                     |  |                                 | 34,479,503                    | 37,725,910                  |
|      | Cash at banks   |                     |  |                                 |                               |                             |
|      | In current accounts In foreign currency acco                        | unt                 |  |                                 | 39,342,829<br>47,091          | 29,063,538<br>47,091        |
|      | in foreign currency acco  | anc                 |  |                                 | 73,869,423                    | 66,836,539                  |
| 14.  | ISSUED, SUBSCRIBED AN   | D PAID UP CAPIT.    | AL   |                                 |                               |                             |
|      | 2015<br>Number of sl  | 2014<br>nares       |  | Note                            | 2015<br>Rupees                | 2014<br>Rupees              |
|      | 69,147,801  | 44,147,801          | Ordinary shares of Rs. 10/- each fully paid in cash        |                                 | 691,478,010                   | 441,478,010                 |
|      | 4,573,890   | 4,573,890           | Ordinary shares of Rs. 10/- each issued for consideratio   | n other than c <mark>ash</mark> | 45,738,900                    | 45,738,900                  |
|      | 46,278,309  | 46,278,309          | Ordinary shares of Rs. 10/- each issued as fully paid bon  | nus shares                      | 462,783,090                   | 462,783,090                 |
|      | 120,000,000   | 95,000,000          |  |                                 | 1,200,000,000                 | 950,000,000                 |
| 15.  | SURPLUS ON REVALUATI  | ON OF PROPERT       | Y, PLANT AND EQUIPMENT                                     |                                 |                               |                             |
|      | Opening balance   |                     |  |                                 | 565,009,671                   | 594,366,997                 |
|      | Surplus for the Year  | Manager Co. 31      | and the description of the                                 |                                 | 749,046,921                   | (20.257.000)                |
|      | Less: Incremental deprecia  | uon transferred to  | unappropriated profit                                      |                                 | (32,571,407)<br>1,281,485,185 | (29,357,326)<br>565,009,671 |

The first revaluation was carried out by the independent valuers Mr. Bahauddin Siddique, Architect Engineer in December, 1993 and certified by independent firm of Chartered Accountants, second revaluation was carried out on 8th March 2006 by the independent valuers M/S Indus Surveyors (Private) Limited, third revaluation was carried out on 15th July 2010 by the independent valuers M/S Materials & Designs Services (Private) Limited and fourth revaluation was carried out on 20th April 2015 by the independent valuers M/S Hamid Mukhtar & Co. (Pvt) Limited. The resultant surplus on revaluation of freehold land, building on freehold land, plant and machinery and generators is not distributable to the shareholders as per requirements of the Companies Ordinance, 1984. The basis for revaluation was as under:





#### Description

Freehold land Building on freehold land Plant and machinery Generators

#### Basis

Market value

Depreciated market value Depreciated market value Depreciated market value

#### LONG TERM FINANCING

LTF-EOP/LTFF Demand finance Syndicated term finance 16.1 16.2 16.3

Rupees Rupees 71,360,400 21,519,993 87,754,709 214,324,738 950,000,000 999,952,150 1,109,115,109 1,235,796,881

2014

225,000,000

Loan From related parties- Unsecured

Chief executive and Directors Less: Current portion of non current liabilities

(265,396,196)

2015

(133,571,286) 843,718,913 1,327,225,595

- These loans are secured against joint parri passu charge over fixed assets for Rs. 2,185 million, specific exclusive charge on imported and local machinery for Rs. 182 million, lien on import documents and personal guarantee of all sponsoring directors of company. Markup is charged at the rate of 9% specified by State Bank of Pakistan. Installements are payable on quaterly basis.
- These loans are secured against joint parri passu charge over fixed assets for Rs. 2,631 million. Mark up rate is 6 month KIBOR plus 2% per annum. Instalments are 16.2 payable at quaterly basis.
- The facility is secured by joint parri passu charge over all current assets of the company amounting to 333,33 million, pari passu over land, building and machinery 16.3 amounting to Rs. 1,000 million and personal guarantees of all sponsoring directors of the company. Markup rate is 3 month KIBOR plus 2.75% per annum, Installments are payable at quarterly basis.

| 17. | Note LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE        | Rupees                   | Rupees      |
|-----|---|--------------------------|-------------|
| 17. | Future minimum lease payments Less: Unamortized finance charges | 290,231,25<br>(46,399,66 |             |
|     | Present value of future minimum lease payments                  | 243,831,58               | 126,036,098 |
|     | Less: Current portion shown under current liabilities           | (63,642,50<br>180,189,08 |             |

The Company has entered into lease agreements for lease of vehicles and plant and machinery with various financial institutions. These are secured by way of exclusive ownership of leased assets, specific exclusive charge of Rs. 7 million over fixed assets of the company in favour of Orix Leasing Company and personal guarantee of all sponsoring directors. The rentals are payable in monthly installments. Interest rate implicit in lease ranging 12% to 20% per annum (2014: 12% to 19% per annum), The purchase option is available to the Company on payment/surrender of deposit along with last installment.

|   | 2015        | 2014        |
|---|-------------|-------------|
| Note  | Rupees      | Rupees      |
| Total future minimum lease payments and their present value at reporting date are as under: |             |             |
| Gross minimum lease payments:   |             |             |
| - Due within one year   | 86,389,337  | 61,029,770  |
| - Due after one year but not later than five years  | 203,841,917 | 81,488,036  |
| - Due after five years  | <u>-</u> // | 9,221,351   |
|   | 290,231,254 | 151,739,157 |
| Present value of minimum lease payments:  |             |             |
| - Due within one year   | 63,642,506  | 50,486,613  |
| - Due after one year but not later than five years  | 180,189,083 | 66,373,161  |
| - Due after five years  | /           | 9,176,324   |
|   | 243,831,589 | 126,036,098 |
| · · · · · · · · · · · · · · · · · · ·   |             |             |
| 18. TRADE AND OTHER PAYABLES  |             |             |
| Trade creditors   | 627,774,099 | 441,927,337 |
| Bills payable   | 68,596,724  | 94,269,478  |
| Accrued liabilities   | 47,350,076  | 62,524,969  |
| Advances  |             |             |
| - From customers 18.1   | 4,510,410   | 27,535,550  |
| - Others  | 11,292,600  | 435,000     |
| Workers' profit participation fund  | 15,703,983  | 21,914,463  |
| Workers' welfare fund   | 17,614,965  | 17,614,965  |
|   | 792,842,857 | 666,221,762 |

18.1 It includes Rs. Nill (2014: Rs. 22.50 million) from Sadaqat Global Limited





| nnı  | al Report 2015  | Note | 2015<br>Rupees           | 2014<br>Rupees           |
|------|---|------|--------------------------|--------------------------|
| 400  | MODIFIED DO DITE DA DELICIPATIVA DE ENVIDENCIA                | Note | Rupces                   | Rupces                   |
| 18.2 | WORKERS' PROFIT PARTICIPATION FUND                            |      | /                        |                          |
|      | Opening balance   |      | 21,914,463               | 20,048,003               |
|      | Interest on funds utilized in Company's business              |      | 694,688                  | 597,932                  |
|      | Logo, noid during the year                                    |      | 22,609,151               | 20,645,935               |
|      | Less: paid during the year                                    |      | (22,609,151)             | (20,645,935)             |
|      |   |      | 45 500 000               | -                        |
|      | Add: allocation for the year                                  |      | 15,703,983<br>15,703,983 | 21,914,463<br>21,914,463 |
| 19.  | MARK UP ACCRUED   |      | 15,703,983               | 21,914,463               |
|      | Long term financing   |      | 14,726,118               | 26,182,234               |
|      | Short term borrowings   |      | 33,457,481               | 41,889,011               |
|      |   |      | 48,183,599               | 68,071,245               |
| 20.  | SHORT TERM BORROWINGS   |      |                          |                          |
|      | Under mark up arrangement                                     |      |                          |                          |
|      | Secured - From banking companies                              |      |                          |                          |
|      | Export refinance facilities                                   | 20.2 | 1,074,000,000            | 712,000,000              |
|      | Short term running finance                                    | 20.3 | 60,220,728               | 79,122,103               |
|      | Other short term finance                                      | 20.4 | 1,625,340,347            | 1,528,115,046            |
|      | Export finance under FE-25                                    | 20.5 | 88,901,089               | 71,680,000               |
|      | Proceeding to the Conference of                               |      | 2,848,462,164            | 2,390,917,149            |
|      | From related parties Un-secured Chief executive and Directors | 20,6 | 27,900,000               |                          |
|      | Chief executive and Directors                                 | 20.0 | 2.876.362.164            | 2.390.917.149            |

20.1 These loans are secured against securities mentioned in note 16.1 and joint parri passu charge on current assets of the company for Rs 2,339 million and ranking charge on fixed assets for Rs, 134 million, ranking charge on current assets for Rs 775 million, lien on import and export documents and personal guarantee of all the directors of the company. Available limits and pricing are as under;

|   |     | Limit                     | Pricing  |
|---|-----|---------------------------|--|
|   |     | 2015<br>Rupees in million |  |
| 2 | 0.2 | 1,174                     | As per SBP tariff for banks plus 1% p.a.                 |
| 2 | 0.3 | 90                        | At the rate of KIBOR plus 2.25% to 2.75 % p.a.           |
| 2 | 0.4 | 1,650                     | At the rate of 1 to 3 month's KIBOR plus 2% to 2.5% p.a. |
| 2 | 0.5 | 355                       | At the rate of LIBOR + 2.75 % to 4% p.a.                 |
|   |     |                           |  |

20.6 It represents interest free loan from Chief executive, Directors and Members. Last year Chief executive, Directors and Members resolved that they will not demand repayment of loan. This year it is resolved that repayment of loan may be demanded at any time subject to the availability of sufficient funds with the company. Therefore, it has been classified as a current liability.

|      | Note   | 2015<br>Rupees                           | 2014<br>Rupees                           |
|------|--|--|--|
| 21.  | CURRENT PORTION OF NON CURRENT LIABILITIES   |  |  |
|      | Long term financing Liabilities against assets subject to finance lease 16 17  | 265,396,196<br>63,642,506<br>329,038,702 | 133,571,286<br>50,486,613<br>184,057,899 |
| 22.  | Contingencies  |  |  |
| 22.1 | Bank guarantees issued by banks on behalf of the Company in favour of;   |  |  |
|      | - Sui Northern Gas Pipelines Limited for supply of gas - Faisalabad Electricity Supply Company for supply of electricity - Collector of customs Karachi for infrastructure cess  | 39,639,400<br>9,286,300<br>993,500       | 39,639,400<br>9,286,300<br>993,500       |
| 22.2 | Post dated cheques issued in favour of custom authorities for release of goods imported for re-export  | 449,569,130                              | 420,318,032                              |
| 22.3 | Foreign bills (Under Letter of Credits) discounted with banks  | 387,780,844                              | 100,908,483                              |
|      | A LIVE OF A LIVE |  |  |

22.4 As per judgment of Lahore High Court vide case no. W.P.No. 8763/2011 against imposition of Workers' Welfare Fund (WWF) on incomes of taxpayers falling under final tax regime declared unconstitutional in consequent of amendments introduced vide Finance Act 2006 and 2008. The department preferred intra court appeal in the Lahore High Court which is pending adjudication. Therefore no provision for WWF amounting to Rs. 7,350,217/- (2014 Rs. 8,428,485/-) for current year has been made in these accounts.

Under letters of credit for: Capital expenditure Stores and spares Chartegod C 290,381,251 77,728,559 17,849,723 5,839,441

Rupees

Rupees

Note

### Annual Report 2015

#### 23. SALES - NET

| 201  | SALES REI  |          |                                |                                |
|------|--|----------|--------------------------------|--------------------------------|
|      | Export sales   | 23.1     | 9,266,694,178                  | 10,488,062,327                 |
|      | Local sales  |          | 1,200,011,210                  | 10,100,000,00                  |
|      | Processing Receipts  |          | 98,539,671                     | 39,568,313                     |
|      | Waste sale   |          | 60,135,357                     | 30,490,517                     |
|      |  | -        | 0.425.260.206                  | 10.550.121.157                 |
|      | Gross sales  |          | 9,425,369,206                  | 10,558,121,157                 |
|      | Less:  |          |                                |                                |
|      | - Foreign commission and discount  |          | (223,840,708)                  | (306,626,047)                  |
|      | - Sales tax  |          | (4,868,014)                    | (2,484,969)                    |
|      | Sales can  | \        | (228,708,722)                  | (309,111,016)                  |
|      |  | _        |                                |                                |
|      |  |          | 9,196,660,484                  | 10,249,010,141                 |
|      |  |          |                                |                                |
| 23.1 | It includes exchange gain /(loss) amounting to Rs.65.16 million (2014: Rs. (54.19) million).                       |          |                                |                                |
| 0.4  | COOTT OF CALLED  |          |                                |                                |
| 24.  | COST OF SALES  |          |                                |                                |
|      |  | 24.1     | 4,962,342,263                  | 5,726,554,170                  |
|      | 1  | 24.2     | 1,170,638,717                  | 1,321,528,011                  |
|      |  | 24.3     | 498,589,146                    | 426,108,756                    |
|      | Fuel and power Conversion and processing charges   |          | 366,060,509<br>229,057,764     | 500,326,910<br>260,604,024     |
|      | Folding and packing  |          | 29,216,015                     | 78,843,812                     |
|      | Insurance  |          | 21,512,567                     | 16,589,086                     |
|      | Repairs and maintenance  |          | 21,456,254                     | 32,002,233                     |
|      |  | 6.1.1    | 252,723,715                    | 191,278,656                    |
|      | Other factory overheads  |          | 52,626,309                     | 50,406,484                     |
|      |  |          | 7,604,223,259                  | 8,604,242,142                  |
|      | Work in process  | \        |                                |                                |
|      | Opening balance  | \        | 836,850,959                    | 718,850,959                    |
|      | Closing balance  | L        | (733,207,133)<br>103,643,826   | (836,850,959)                  |
|      | Cost of goods manufactured   | -        | 7,707,867,085                  | 8,486,242,142                  |
|      | Finished goods   |          | .,,                            | -,,,                           |
|      | Opening balance  | \ [      | 553,690,930                    | 489,690,930                    |
|      | Closing balance  | \ \      | (406,048,418)                  | (553,690,930)                  |
|      |  |          | 147,642,512                    | (64,000,000)                   |
|      | Duty drawback  |          | (115,424,632)                  | (81,961,760)                   |
|      | Duty diamback  | \ -      | 7,740,084,965                  | 8,340,280,382                  |
|      |  | -        | 2015                           | 2014                           |
|      |  | Note     | Rupees                         | Rupees                         |
| 24.1 | RAW MATERIAL CONSUMED  |          | poos                           | , and the second               |
|      |  |          |                                |                                |
|      | Opening balance  |          | 905,524,158                    | 786,151,131                    |
|      | Purchases  |          | 4,832,817,889                  | 5,845,927,197<br>6,632,078,328 |
|      | Closing balance  |          | 5,738,342,047<br>(775,999,784) | (905,524,158)                  |
|      | Closing balance  | -        | 4,962,342,263                  | 5,726,554,170                  |
| 24.2 | STORES AND SPARES CONSUMED   |          |                                |                                |
|      |  |          |                                |                                |
|      | Opening balance  |          | 280,859,202                    | 274,422,661                    |
|      | Purchases  |          | 1,179,451,672                  | 1,327,964,552                  |
|      | Clasing heleves  |          | 1,460,310,874                  | 1,602,387,213                  |
|      | Closing balance  | <u> </u> | (289,672,157)<br>1,170,638,717 | (280,859,202)<br>1,321,528,011 |
|      |  | -        | 1,170,030,717                  | 1,321,320,011                  |
| 24.3 | Salaries, wages and benefits include Rs. 12.80 million (2014: Rs. 8.33 million) in respect of provident fund contr | ibution. |                                |                                |
|      |  |          |                                |                                |
| 25.  | DISTRIBUTION COST  |          |                                |                                |
|      |  |          |                                | 00107                          |
|      | Sea and air freight  |          | 51,884,934                     | 236,851,996                    |
|      | Clearing and forwarding  |          | 111,192,710                    | 136,487,163                    |
|      | Freight and octroi Advertisement   |          | 37,040,225<br>244,137          | 144,121,611<br>132,145         |
|      | Sales promotion expenses   |          | 22,265,707                     | 18,664,270                     |
|      | Export development surcharge   |          | 22,720,641                     | 25,795,732                     |
|      | Others   |          | 9,988,185                      | 2,281,269                      |
|      |  | -        | 255,336,539                    | 564,334,186                    |
|      | et Bhimji  | -        |                                |                                |
|      | (A) (P)  |          |                                |                                |

| nnı  | al Report 2015   | •                                       |   |            | 2015                        | 2014        |
|------|--|---|---|------------|-----------------------------|-------------|
|      | (a)                        |   |   | Note       | Rupees                      | Rupees      |
| 26.  | ADMINISTRATIVE EXPENSES  |   |   |            |                             |             |
|      | Directors' remuneration  |   |   |            | 35,121,040                  | 30,992,520  |
|      | Staff salaries and benefits                                    |   |   | 26.1       | 152,461,518                 | 191,531,819 |
|      | Postage and telecommunication                                  |   |   | 20.1       | 31,248,166                  | 34,150,211  |
|      | Electricity, gas and water                                     |   |   |            | 24,125,181                  | 26,436,567  |
|      | Printing and stationery  |   |   |            | 7,534,324                   | 14,074,787  |
|      | Vehicle running and maintenance                                |   |   |            | 33,936,459                  | 35,521,268  |
|      | Travelling and conveyance                                      |   |   |            | 55,271,931                  | 59,850,134  |
|      | Fee and subscription   |   |   |            | 9,216,554                   | 8,237,187   |
|      | Legal and professional   |   |   |            | 1,010,500                   | 1,807,669   |
|      | Entertainment  |   |   |            | 17,593,228                  | 20,541,703  |
|      | Repairs and maintenance  |   |   |            | 8,807,812                   | 8,550,093   |
|      | Auditors' remuneration   |   |   | 26.2       | 1,550,000                   | 1,550,000   |
|      | Insurance  |   |   |            | 3,243,143                   | 3,000,442   |
|      | Depreciation   |   |   | 6.1.1      | 39,443,030                  | 32,688,771  |
|      | Others   |   |   |            | 17,436,261                  | 9,862,793   |
|      |  |   |   |            | 437,999,147                 | 478,795,964 |
| 26.1 | Staff salaries and benefits include                            | Rs.7.20 million (2014: Rs.4.68 million) | in respect of provident fund cont               | tribution. |                             |             |
| 26.2 | AUDITORS' REMUNERATION   |   |   |            |                             |             |
|      | Audit fee  |   |   |            | 1,500,000                   | 1,500,000   |
|      | Out of pocket expenses   |   |   |            | 50,000                      | 50,000      |
|      | out of pocket expenses   |   |   |            | 1,550,000                   | 1,550,000   |
| 27.  | OTHER EXPENSES   |   |   |            |                             |             |
|      | Workers' profit participation fund                             |   |   |            | 15,703,983                  | 21,914,463  |
|      | Charity and donations  |   |   | 27.1       | 5,791,442                   | 3,695,681   |
|      | Exchange loss  |   |   |            |                             | 1,482,862   |
|      |  |   |   |            | 21,495,425                  | 27,093,006  |
| 27.1 | Name of donees in which a directo                              | or or his spouse has an interest:       |   |            |                             |             |
|      | Name of Donor  | Interest in Donee                       | Name of Donee                                   |            |                             |             |
|      | Mr. Mukhtar Ahmad  | Trustee                                 | Chiniot Blood Bank,<br>Islamia Hospital Chiniot |            | 900,000                     | 900,000     |
|      |  |   |   |            | 2015                        | 2014        |
|      |  |   |   | Note       | Rupees                      | Rupees      |
| 28.  | FINANCE COST   |   |   |            |                             |             |
|      | Mark up on:  |   |   |            |                             |             |
|      | - Long term financing  |   |   |            | 117,628,895                 | 72,602,585  |
|      | - Short term borrowings  |   |   |            | 240,793,581                 | 247,275,562 |
|      | Interest on workers' profit particip                           | •                                       |   |            | 694,688                     | 597,932     |
|      | Interest on Sadaqat Limited - Emp                              | ioyees Provident Fund Trust             |   |            | 24 202 047                  | 1,410,013   |
|      | Lease finance charges  |   |   |            | 24,293,017                  | 8,396,110   |
|      | Panly charges and commission                                   |   |   |            | 80,868,704                  | 96,308,169  |
|      | Bank charges and commission                                    | y Ungradation Fund (THE)                |   | 20 1       |                             |             |
|      | Bank charges and commission<br>Mark up subsidy under Technolog | y Upgradation Fund (TUF)                |   | 28.1       | (18,897,275)<br>445,381,610 | 426,590,371 |

28.1 This represents mark up rate support against long term loans disbursement for import of plant and machinery under Technology Upgradation Fund (TUF) Scheme of State Bank of Pakistan.

| 29. | OTHER INCOME   | Note | Rupees    | Rupees               |
|-----|--|------|-----------|----------------------|
|     | Income from financial assets   |      |           |                      |
|     | Exchange gain on foreign currency account<br>Interest on term deposits |      | 440,370   | -<br>3,258,904       |
|     | Income from non-financial assets                                       |      |           |                      |
|     | Gain on disposal of property, plant and equipment<br>Other             |      | 1,572,500 | 1,049,667<br>150,000 |
|     |  | +    | 2,012,870 | 4,458,571            |
| 30. | TAXATION   |      |           |                      |

30.1 The relationship between tax expense and accounting profit has not been presented in these financial statements as the total income of the Company falls under the ambit of final tax regime under section 169 and 154 of the Income Tax Ordinance, 2001. Provision for taxation is made accordingly.

**64,035,405** 85,708,663

30.2 Provision for deferred tax is not required as the Company is chargeable to tax under section 169 and 154 of the Income Tax Ordinance, 2001 and no temporary differences are expected to arise in the foreseeable future.



Current



2015 2014
Note Rupees Rupees

#### 31. EARNINGS PER SHARE-BASIC AND DILUTED

| Profit for the year (Rupees)               | 234,340,263 | 330,666,140 |
|--|-------------|-------------|
| Weighted average number of ordinary shares |             |             |
| outstanding during the year                | 106,917,808 | 95,000,000  |
| Earnings per share-Basic (Rupees)          | 2.19        | 3.48        |

**31.1** There is no dilutive effect on the basic earnings per share as the company does not have any convertible instruments in issue as at June 30, 2015 and June 30, 2014 which would have any effect on the earning per share if the option to convert is exercised.

#### 32. CASH GENERATED FROM OPERATIONS

| Profit before taxation                                     | 298,375,668   | 416,374,803   |
|--|---------------|---------------|
| Adjustments for:   |               |               |
| Depreciation on property, plant and equipment              | 292,166,745   | 223,967,427   |
| Loss / (gain) on disposal of property, plant and equipment | / - \         | (1,049,667)   |
| Finance cost   | 445,381,610   | 426,590,371   |
| Workers' profit participation fund                         | 15,703,983    | 21,914,463    |
| Interest on term deposits                                  |               | (3,258,904)   |
| Operating cash flows before working capital changes        | 1,051,628,006 | 1,084,538,493 |
| Changes in working capital                                 |               |               |
| (Increase) / decrease in current assets                    |               |               |
| Stores, spares and loose tools                             | (8,812,955)   | (6,436,541)   |
| Stock in trade   | 380,810,712   | (301,373,027) |
| Trade debts  | (235,451,647) | (39,525,974)  |
| Advances, deposits, prepayments                            |               |               |
| and other receivables                                      | 206,236,288   | (176,889,392) |
| Tax refunds due from government                            | (95,425,793)  | (109,967,803) |
| Increase / (Decrease) in current liabilities               |               |               |
| Trade and other payables                                   | 132,831,574   | (276,774,372) |
|  | 380,188,179   | (910,967,109) |
|  | 1,431,816,185 | 173,571,384   |
|  |               |               |

#### 33. REMUNERATION TO CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

|                         |                    | 2015       |            |            |            | 2014    |     |                    |           |            |       |            |
|-------------------------|--------------------|------------|------------|------------|------------|---------|-----|--------------------|-----------|------------|-------|------------|
|                         | Chief<br>Executive | Directors  | Executives |            | Executives |         |     | Chief<br>Executive |           | Dire       | ctors | Executives |
|                         |                    | [          | R          | U          | P          | Е       | Е   | S                  | ]         |            |       |            |
| Managerial remuneration | 4,533,333          | 18,880,693 |            | 23,862,640 |            | 4,000,0 | 000 | 1                  | 6,595,512 | 10,421,364 |       |            |
| House rent allowance    | 1,813,334          | 7,552,278  |            | 9,545,056  |            | 1,600,0 | 000 | \                  | 6,737,457 | 4,168,548  |       |            |
| Utilities               | 453,333            | 1,888,069  |            | 2,386,264  |            | 400,0   | 000 |                    | 1,659,551 | 1,042,140  |       |            |
| Total                   | 6,800,000          | 28,321,040 |            | 35,793,960 |            | 6,000,0 | 000 | 2                  | 4,992,520 | 15,632,052 |       |            |
|                         |                    |            |            |            |            |         |     |                    |           |            |       |            |
| Number of persons       | 1                  | 5          |            | 46         |            | 1       |     | į                  | 5         | 15         |       |            |

**33.1** The directors have waived off their meeting fee.

#### 34. TRANSACTIONS WITH RELATED PARTIES

The Company in the normal course of business carries out transactions with various related parties. Amounts due from and to related parties are shown under the relevant notes to the financial statements. Remuneration to Chief Executive, Directors and Executives is disclosed in note 33. Other significant transactions with related parties are as under:

| Name                        | Nature of relationship | Nature of transaction | 2015          | 2014          |
|-----------------------------|------------------------|-----------------------|---------------|---------------|
| Name                        | wature of relationship | Nature of transaction | Rupees        | Rupees        |
| Sadagat Global Limited - UK | Related party          | Sales                 | 2,184,329,732 | 1,680,745,000 |
| Sadaqat Global Limited - UK | Related party          | Commission expense    | 79,096,886    | 40,559,360    |
| Khas Holding                | Related party          | Sales                 | 24,463,849    | 8,445,809     |
| Mr. Khurram Mukhtar         | Chief Executive        | Issuance of shares    | 11,771,790    | +             |
| Mr. Hamid Mukhtar           | Director               | Issuance of shares    | 58,711,590    | V -           |
| Mr. Shoaib Mukhtar          | Director               | Issuance of shares    | 89,768,500    | A -           |
| Mr. Awais Mukhtar           | Director               | Issuance of shares    | 89,748,120    |               |
|                             |                        |                       |               |               |

#### 35. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The company finances its operations through a mix of equity, borrowings and working capital management with a view to maintaining an appropriate mix between various sources of finance to minimize risk. Taken as a whole, the company is exposed to market risk comprising interest rate risk, currency risk and other price / equity risk, credit risk and liquidity risk. The company's finance departments oversees the management of these risks and provide assurance to the company's senior management that the company's financial risk-taking activities are governed by appropriate policies and procedures and that financial risks are identified, measured and managed in accordance with company policies and risk appetite.



| nual Report 2015 🔷                                  |      | 2015          | 2014          |
|---|------|---------------|---------------|
| FINANCIAL INSTRUMENTS BY CATEGORY                   | Note | Rupees        | Rupees        |
| Financial assets :                                  |      |               |               |
| Long term deposits                                  |      | 19,607,217    | 19,654,616    |
| Trade debts   |      | 1,392,239,971 | 1,156,788,324 |
| Advances, deposits, and other receivables           |      | 36,886,305    | 129,483,382   |
| Cash and bank balances                              |      | 73,869,423    | 66,836,539    |
|   |      | 1,522,602,916 | 1,372,762,861 |
| Financial Liabilities :                             |      |               |               |
| Long term financing                                 |      | 1,109,115,109 | 1,460,796,881 |
| Liabilities against assets subject to finance lease |      | 243,831,589   | 126,036,098   |
| Trade and other payables                            |      | 743,720,900   | 598,721,784   |
| Accrued mark up                                     |      | 48,183,599    | 68,071,245    |
| Short term borrowings                               |      | 2,876,362,164 | 2,390,917,149 |
|   |      | 5 021 213 361 | 4 644 543 157 |

#### 35.1 Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise three types of risk: yield/mark-up rate risk, currency risk, and other price risk, such as equity risk. Financial instruments susceptible to / affected by market risk include loans, borrowings and deposits. The sensitivity analysis in the following sections relate to the position as at June 30, 2014 and 2015.

#### 35.1.1 Yield/Mark-up rate risk:

Yield/mark-up rate risk is the risk that the fair value or future cash flows of the financial instruments will fluctuate due to changes in the market yield/mark-up rates. Sensitivity to yield/mark-up rate risk arises from mismatch of financial assets and liabilities that mature or reprice in a given period. Significant interest rate risk exposure are primarily managed by a mix of borrowings at fixed and variable interest rates.

The effective yield/mark-up rate on the financial assets and liabilities to which the company is exposed to are disclosed in their respective notes to the financial statements.

#### 35.1.2 Currency risk / Foreign Exchange risk:

Currency risk is the risk that the fair value or future cash flows of a financial instrument, will fluctuate because of changes in foreign exchange rates. Foreign currency risk arises mainly where receivables and payables exist due to foreign currency transactions. The company is exposed to currency risk on debtors and advances from customers denominated in foreign currency.

#### 35.1.3 Other price risk / Equity Price risk:

Other price risk is the risk that the fair value or future cash flows of the financial instruments will fluctuate because of changes in market prices such as equity price risk. Equity price risk is the risk arising from uncertainties about future values of investments securities. As at balance sheet date, the Company is not exposed to equity price risk as the Company do not have any investments in equity market.

#### 35.2 Credit risk and concentration of credit risk:

Credit risk is the risk representing accounting loss that would be recognized at the reporting date if one party to a financial instrument will fail to discharge an obligation or its failure to perform duties under the contract as contracted. Concentration of credit risk arises when a number of counterparties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentration of credit risk indicates the relative sensitivity of the Company's performance to developments affecting a particular industry. The maximum exposure to credit risk at the reporting date is as follows:

|   | 2015          | 2014          |
|---|---------------|---------------|
| FINANCIAL ASSETS                          | Rupees        | Rupees        |
| Long term deposits                        | 19,607,217    | 19,654,616    |
| Trade debts                               | 1,392,239,971 | 1,156,788,324 |
| Advances, deposits, and other receivables | 36,886,305    | 129,483,382   |
| Bank balances                             | 39,389,920    | 29,110,629    |
|   | 1,488,123,413 | 1,335,036,951 |

#### Credit quality of financial assets

Due to Company's long standing relationships with these counterparties and after giving due consideration to their strong financial standing, management does not expect non-performance by these counter parties on their obligations to the Company.

For trade debts, credit quality of customers is assessed taking into consideration their financial position and previous dealings and on that basis, individual credit limits are set. Moreover, the management regularly monitors and reviews customers' credit exposure. Accordingly, the company is not exposed to any significant credit risk.

The credit risk on liquid funds is limited because the counter parties are banks with reasonably high credit ratings.

#### 35.3 Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The company's approach to manage liquidity risk is to maintain sufficient level of liquidity by holding highly liquid assets and the availability of funding through an adequate amount of committed credit facilities. This includes maintenance of balance sheet liquidity ratios through working capital management. The management believes that the company is not exposed to any liquidity risk.

The table below summaries the maturity profiles of company's financial liabilities as on June 30, 2015 and 2014 based on contractual undiscounted payments date and present market interest rates.





| <u> </u>  | 2015                                    |                                     |                  |                                    |          |                      |                      |   |                  |   |
|---|---|-------------------------------------|------------------|------------------------------------|----------|----------------------|----------------------|---|------------------|---|
|   | Within 6<br>months                      |                                     |                  | More than 1 year and up to 5 years |          |                      | More than 5<br>Years |   | Total            |   |
|   |   | [                                   | R                | u                                  | р        | e                    | e                    | S | ]                |   |
| Financial Liabilities :   |   |                                     |                  |                                    |          |                      |                      |   |                  |   |
| Long term financing<br>Liabilities against assets   | 34,430,798                              |                                     | 230,9            | 65,398                             |          | 843,71               | 18,913               |   | -                | 1,109,115,109                               |
| subject to finance lease  | 31,986,674                              |                                     | 31,6             | 55,832                             |          | 180,18               | 39,083               |   |                  | 243,831,589                                 |
| Trade and other payables  | 743,720,900                             |                                     |                  | -                                  |          |                      | _                    |   | / -              | 743,720,900                                 |
| Accrued mark up   | 48,183,599                              |                                     |                  | -                                  |          |                      | -                    |   | -                | 48,183,599                                  |
| Short term borrowings   | 2,876,362,164                           |                                     |                  | -                                  |          |                      | \ -                  |   | -                | 2,876,362,164                               |
| _   | 3,734,684,135                           |                                     | 262,6            | 21,230                             | - 1      | 1,023,90             | 7,996                |   | / -              | 5,021,213,361                               |
|   |   |                                     |                  |                                    | 2014     |                      |                      |   |                  |   |
|   | Within 6                                | More than 6 months and up to 1 year |                  | More than 1 year and up to 5 years |          | More than 5<br>Years |                      |   |                  |   |
|   | months                                  | and                                 | l up to 1        | year                               | and      |                      | years                |   | Years            | Total                                       |
|   | months                                  | and<br>[                            | l up to 1<br>R   | year<br>u                          | and<br>p |                      | years<br>e           | s | Years<br>]       | Total                                       |
| Financial Liabilities :   | months                                  | and<br>[                            |                  |                                    |          | l up to 5            |                      | s |                  | Total                                       |
| Long term financing   | months<br>43,282,556                    | and<br>[                            | R                |                                    |          | l up to 5<br>e       |                      | s |                  | 1,460,796,881                               |
|   |   | [                                   | <b>R</b><br>90,2 | u                                  |          | e 952,2              | e                    | S | 1                |   |
| Long term financing<br>Liabilities against assets   | 43,282,556                              | [                                   | <b>R</b><br>90,2 | <b>u</b><br>888,730                |          | e 952,2              | <b>e</b><br>73,445   | S | ]<br>374,952,150 | 1,460,796,881                               |
| Long term financing<br>Liabilities against assets<br>subject to finance lease                             | 43,282,556<br>23,092,752                |                                     | <b>R</b><br>90,2 | <b>u</b><br>888,730                |          | e 952,2              | <b>e</b><br>73,445   | S | ]<br>374,952,150 | 1,460,796,881<br>126,036,098                |
| Long term financing<br>Liabilities against assets<br>subject to finance lease<br>Trade and other payables | 43,282,556<br>23,092,752<br>598,721,784 | [                                   | <b>R</b><br>90,2 | <b>u</b><br>888,730                |          | e 952,2              | <b>e</b><br>73,445   | S | ]<br>374,952,150 | 1,460,796,881<br>126,036,098<br>598,721,784 |

#### 35.4 Fair value of financial instruments:

Fair value is the amount for which an asset could be exchanged or a liability settled between knowledgeable willing parties in an arm's length transaction. The carrying value of all financial assets and liabilities reflected in the financial statements approximate their fair values.

#### 35.5 Capital risk Management:

The primary objective of the Company's capital management is to safeguard the company's ability to continue as a going concern, maintain healthy capital ratios, strong credit rating and optimal capital structures in order to ensure ample availability of finance for its existing and potential investment projects, so that it can continue to provide returns for shareholders thereby maximizing their wealth, benefits for other stakeholders and reduce the cost of capital.

The Company manages its capital structure and makes adjustment to it in the light of changes in economic conditions. In order to maintain or adjust the capital structure, the company may adjust the amount of dividend paid to shareholders, return capital to shareholders, issue new shares through bonus or right issue or sell assets to reduce debts or raise debts, if required. Company has increased its capital by Rs. 250 million during the year ended June 30, 2015.

The company monitors capital by using a gearing ratio, which is calculated as borrowings divided by total capital employed. Borrowings represent long term financing, lease finance and short term borrowings obtained by the Company. Total capital employed includes 'total equity' plus 'borrowings'. The Company's strategy was to maintain a gearing ratio of 57% debt and 43% equity.

2015

2014

|   |   | Rupees        | Rupees        |
|---|---|---------------|---------------|
| FINANCIAL LIABILITIES                               |   |               |               |
| Long term financing                                 |   | 1,109,115,109 | 1,460,796,881 |
| Liabilities against assets subject to finance lease |   | 243,831,589   | 126,036,098   |
| Short term borrowings                               |   | 2,876,362,164 | 2,390,917,149 |
| Debts   | _ | 4,229,308,862 | 3,977,750,128 |
| Equity  |   | 3,235,229,745 | 2,718,318,075 |
| Total capital (equity + debt)                       |   | 7,464,538,607 | 6,696,068,203 |
| Gearing ratio                                       |   | 56.66         | 59.40         |



#### 36. EMPLOYEES PROVIDENT FUND TRUST

The following information is based on latest un-audited financial statements of the Fund:

| The tone tring materials success on allege and allege a |   |            |            |
|--|---|------------|------------|
| Size of the fund   |   | 69,756,261 | 53,325,765 |
| Cost of investment made  |   | 52,909,508 | 35,000,000 |
| Percentage of investments made   |   | 75.85%     | 65.639     |
| Fair value of investments  | _ | 58,545,228 | 35,973,466 |

#### **36.1** The breakup of fair value of investments is:

|   | 2015       |           | 2014       |           |  |
|---|------------|-----------|------------|-----------|--|
|   | Rupees     | % of full | Rupees     | % of full |  |
|   |            |           |            |           |  |
| Term deposits in banks                        | 52,584,963 | 89.82%    | 20,757,109 | 57.70%    |  |
| NAFA government securities                    | 5,960,265  | 10.18%    | 10,216,357 | 28.40%    |  |
| Sadaqat Limited-Employee Provident Fund Trust | <u> </u>   | -         | 5,000,000  | 13.90%    |  |
|   | 58,545,228 | 100.00%   | 35,973,466 | 100.00%   |  |
|   |            |           |            |           |  |
|   |            |           | 2015       | 2014      |  |

#### 37. PLANT CAPACITY AND PRODUCTION

#### **Processing**

| Installed capacity              | Meters | 60,000,000 | 60,000,000 |
|---------------------------------|--------|------------|------------|
| Capacity utilized               | Meters | 54,000,000 | 54,000,000 |
| Number of shifts worked per day | No.    | 3          | 3          |

#### Stitching

The capacity of this division is indeterminable due to multi product plants involving varying processes of manufacturing and run length of order lots.

#### Reasons for shortfall

The short fall in actual production during the year when compared with capacity is mainly on account of:

- Temporary closure of business for maintenance and unfavorable market conditions and economic slow down in the country;
- The actual production is planned to meet the market demand and orders in hand; and
- Shortage of electricity.

|     |                     | 2013 | 2014 |
|-----|---------------------|------|------|
| 38. | NUMBER OF EMPLOYEES |      |      |

| Average number of employees during the year | 4,194 | 4,005 |
|---|-------|-------|
| Number of employees at end of the year      | 4,235 | 4,082 |

#### 39. DATE OF AUTHORIZATION FOR ISSUE

The financial statements were authorized for issue on 03 OCT 2015 by the Board of Directors of the Company.

#### 40. GENERAL

#### 40.1 Reclassification / Regrouping

Previous year figures have been rearranged and reclassified wherever necessary for the purpose of comparison. However no major reclassification has been made in this financial year.

**40.2** Figures have been rounded off to the nearest Rupee.

Therm. Chief Executive





2014

Rupees

Rupees

2015 Rupees

Rupees

if undelivered please return to:

## Sadaqat Limited

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